

## LMI TUESDAYS!

Session 2025-10: Hot Fun in the Summertime!

July 1, 2025

Jeff Rosenthal

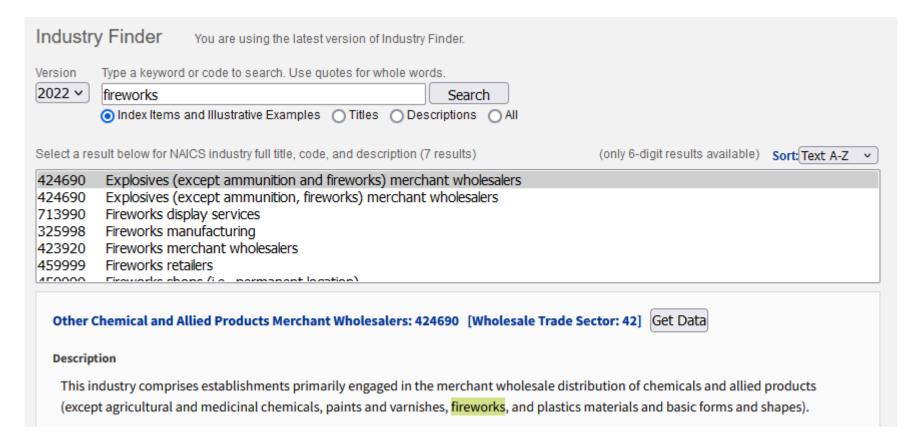
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- Let's look at outdoor recreation, fireworks (producing?), ice cream shops, pool clubs or golf clubs
- How to find which industry to look up (what its NAICS code is):
  - Bureau of Labor Statistics or
  - Census Bureau

• Industry Lookup: Bureau of Labor Statistics <u>Industry Finder</u>



• Industry Lookup: Census Bureau NAICS Search



#### **North American Industry Classification System**

Main	History	Development Partners	Federal Register Notices	FAQs	Reference Files ▼	NAPCS
NAICS	Searcl	n			Introduction	to NAICS
		eyword or 2-6 digit c	Go			rican Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for collecting, analyzing, and publishing statistical data related to the U.S. business economy.
		eyword or 2-6 digit c	Go		Classification (S	eloped under the auspices of the Office of Management and Budget (OMB), and adopted in 1997 to replace the <u>Standard Industrial</u> <u>SIC) system</u> . It was developed jointly by the <u>U.S. Economic Classification Policy Committee (ECPC)</u> , <u>Statistics Canada</u> , and Mexico's <u>nal de Estadistica y Geografia</u> , to allow for a high level of comparability in business statistics among the North American countries.
		eyword or 2-6 digit o	Go			. Government Web site provides the latest information on plans for NAICS revisions, as well as access to various NAICS reference files and I information on the background and development of NAICS is available in the <a href="History">History</a> section of this Web site.

• Industry Lookup: Census Bureau NAICS Search



#### North American Industry Classification System

NAPCS
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#### **NAICS Search**



#### **Search Results**

	AICS Definition dian, Mexican, and United States industries are comparable.			
Search re	Search results for: fireworks			
Number of r	Number of records found: 5			
325998	Fireworks manufacturing			
423920	Fireworks merchant wholesalers			
424690	Explosives (except ammunition, <b>fireworks</b> ) merchant wholesalers			
459999	Fireworks shops (i.e., permanent location)			
713990	Fireworks display services			

• Industry Lookup: D4



## Summer Industries (2024 Annual)

Industry	NAICS Code	NAICS Industry	Estb.	Emp.	Average Weekly Wage
Fireworks	325998	All Other Miscellaneous Chemical Product and Preparation Manufacturing	42	1,121	\$1,886.00
Ice Cream Trucks	722330	Mobile Food Services	362	1,184	\$406.00
Ice Cream Parlors	722515	Snack and Nonalcoholic Beverage Bars	2,465	27,503	\$418.00
Golf Clubs	713910	Golf Courses and Country Clubs	431	17,788	\$628.00
Swimming Pools	713940	Fitness and Recreation Sports Centers	1,748	26,841	\$343.00

## Summer Industries Growth

Industry	NAICS Code	NAICS Industry	Estb. 2021	Estb. 2024	Emp 2021	Emp 2024
Fireworks	325998	All Other Miscellaneous Chemical Product and Preparation Manufacturing	31	42	1,024	1,121
Ice Cream Trucks	722330	Mobile Food Services	197	362	657	1,184
Ice Cream Parlors	722515	Snack and Nonalcoholic Beverage Bars	1,830	2,465	22,026	27,503
Golf Clubs	713910	Golf Courses and Country Clubs	390	431	14,560	17,788
Swimming Pools	713940	Fitness and Recreation Sports Centers	1,518	1,748	20,609	26,841

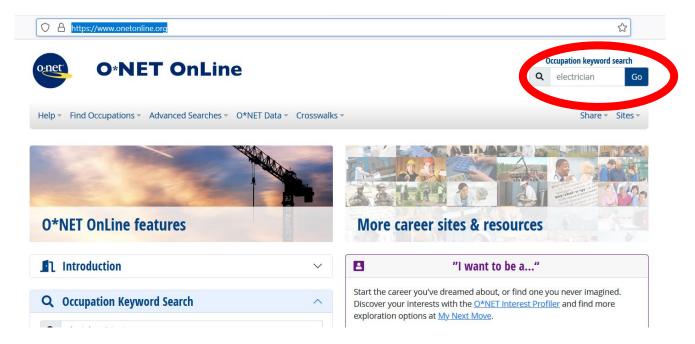
Data available at: <a href="https://d4.nccommerce.com/QCEWSelection.aspx">https://d4.nccommerce.com/QCEWSelection.aspx</a>

## Summer Industries by Quarter

Time Period	NAICS Code	NAICS Industry	Estb.	Emp.	Average Weekly Wage
2021Q1	722330	Mobile Food Services	327	927	\$378.00
2021Q2	722330	Mobile Food Services	356	1,262	\$395.00
2021Q3	722330	Mobile Food Services	374	1,335	\$405.00
2021Q4	722330	Mobile Food Services	390	1,168	\$441.00
2024Q1	713910	Golf Courses and Country Clubs	426	15,116	\$617.00
2024Q2	713910	Golf Courses and Country Clubs	429	19,014	\$602.00
2024Q3	713910	Golf Courses and Country Clubs	436	20,142	\$617.00
2024Q4	713910	Golf Courses and Country Clubs	433	16,878	\$682.00

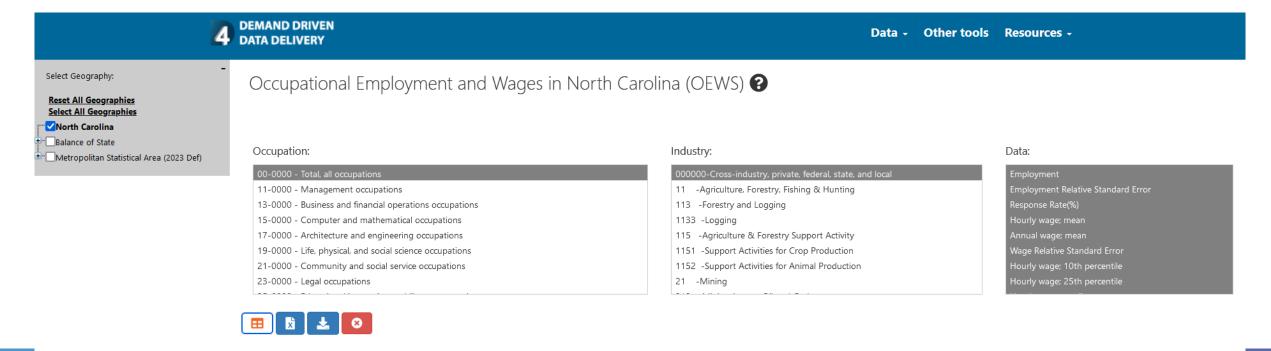
## Summer Occupations

- Let's look at Lifeguards, Camp Counselors, and Landscaping Workers
- How to find which occupation to look up (what its SOC code is):
  - O\*NET (<a href="https://www.onetonline.org/">https://www.onetonline.org/</a>)



## Summer Occupations

- Let's look at Lifeguards, Camp Counselors, and Landscaping Workers
- Once you have your occupation code, go to our Demand Driven Data Delivery System (D4): <a href="https://d4.nccommerce.com/OESSelection.aspx">https://d4.nccommerce.com/OESSelection.aspx</a>



## Lifeguards

- Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers (33-9092)
- "Monitor recreational areas, such as pools, beaches, or ski slopes, to provide assistance and protection to participants."

Region	Industry	Emp.	10 <sup>th</sup> Pct. Hourly Wage	Median Hourly Wage
North Carolina	All	4,550	\$10.78	\$13.00
North Carolina	Fitness and Recreational Sports Centers (NAICS) 71394	2,660	\$10.88	\$12.83
Charlotte-Concord- Gastonia, NC-SC MSA	All	1,840	\$10.62	\$13.15
Virginia Beach-Norfolk- Newport News VA-NC	All	1,380	\$12.46	\$14.67

## Camp Counselors

- Recreation Workers (39-9032)
- Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities, such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into account the needs and interests of individual members.

Region	Industry	Emp.	10 <sup>th</sup> Pct. Hourly Wage	Median Hourly Wage
North Carolina	All	9,020	\$10.20	\$15.23
North Carolina	Local Government Excl Educ and Hosp	3,160	\$11.10	\$16.34
Charlotte-Concord- Gastonia, NC-SC MSA	All	1,970	\$10.56	\$15.05
Western North Carolina Nonmetropolitan Area	All	960	\$12.11	\$17.58

## Mowing Lawns

- Landscaping and Groundskeeping Workers (<u>37-3011</u>)
- Landscape or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, raking, sprinkler installation, and installation of mortarless segmental concrete masonry wall units.

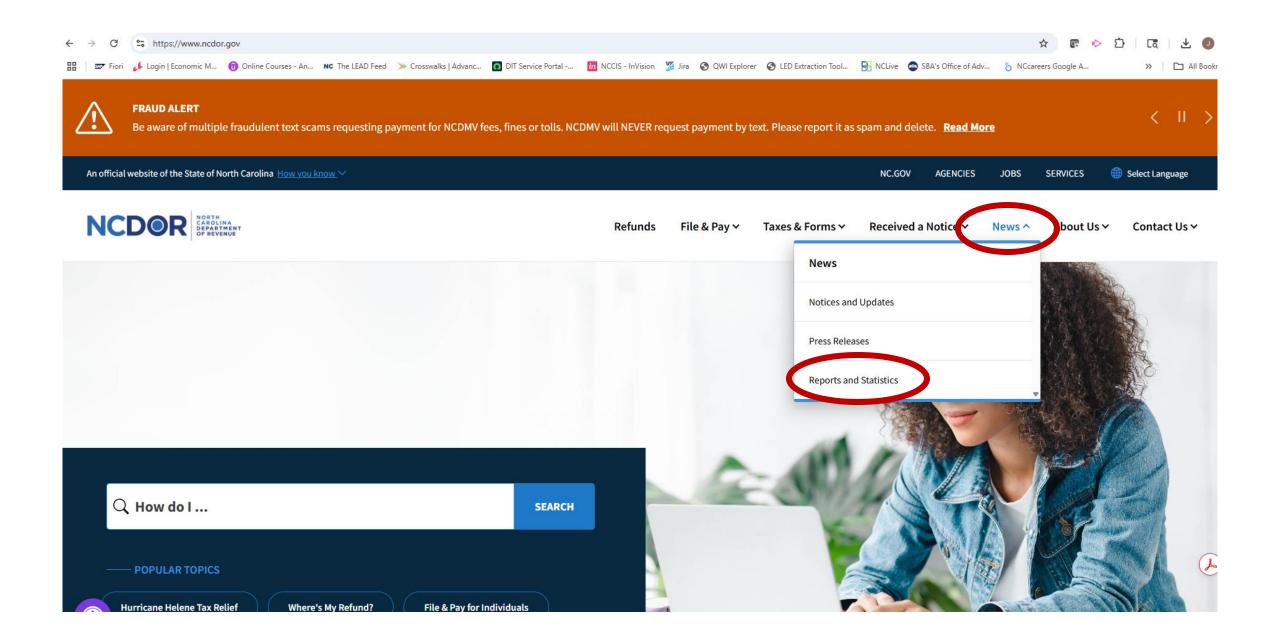
Region	Industry	Emp.	10 <sup>th</sup> Pct. Hourly Wage	Median Hourly Wage
North Carolina	All	33,450	\$14.00	\$17.74
North Carolina	Landscaping Services (NAICS 56173)	22,540	\$14.72	\$17.89
Charlotte-Concord- Gastonia, NC-SC MSA	All	9,260	\$14.64	\$18.00
North Carolina	Power/Communication System Construction (NAICS 23713)	70	\$23.79	\$26.07
Asheville MSA	All	1,480	\$14.56	\$18.08

Data available at: <a href="https://d4.nccommerce.com/OESSelection.aspx">https://d4.nccommerce.com/OESSelection.aspx</a>

#### **Summer Counties**

 Let's look at the counties that are most impacted by the summer vacation season by looking at the % of sales and taxable purchases each month

- Where to find data
  - NC Department of Revenue Monthly Sales and Purchases Data



#### **Reports and Statistics**

Use this page to find information about tax statistics, reports, tax law changes, distributions, and more.



#### Tax Guides

State and Local Taxes

Tax Law Changes

**Property Tax Publications** 

**IFTA Tax Publications** 

State Taxation and Nonprofit Organizations



#### **Analysis and Statistics**

Statistical Abstract of North Carolina Taxes

Biennial Tax Expenditure Report

State Sales and Use Tax Reports by Fiscal Year

**Monthly Sales and Use Tax Statistics** 

**Economic Incentive Reports** 

Corporate Income and Business Franchise Taxes

#### Monthly Sales and Use Tax Statistics

- Important: Notice of Change (November 2015)
- Important: Notice of Change (July 2009)
- Important, Notice of Change (July 2005)
- Important: Notice of Change (January 2002)

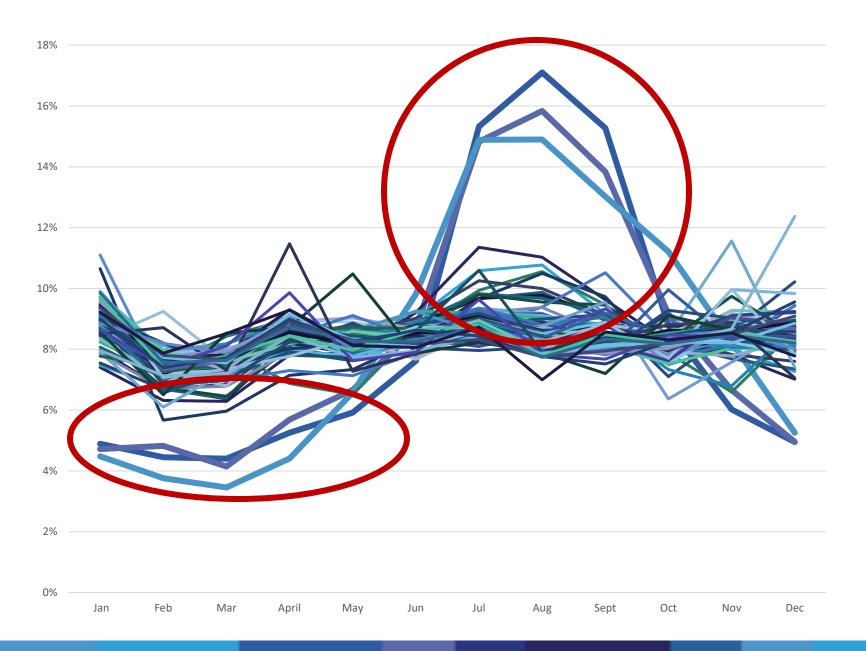
#### Fiscal Year 2024-2025

April 2025	pdf and excel	March 2025	pdf and excel
February 2025	pdf and excel	January 2025	pdf and excel
December 2024	pdf and excel	November 2024	pdf and excel
October 2024	pdf and excel	September 2024	pdf and excel
August 2024	pdf and excel	July 2024	pdf and excel

#### Fiscal Year 2023-2024

June 2024	per and meal		pdf and excel
April 2024	pdf and excel	March 2024	pdf and excel
February 2024	pdf and excel	January 2024	pdf and excel

	MONTHLY REPORT OF	STATE SALES AND USE	TAX GROSS COLLECTION	ONS AND TAXABLE SALES	
Data are compile				ales and use tax registrations.	Detail data from this
				egistrations affecting collection	
				nty sales and use taxes are incl	
	TABLE 1. STATE SALES	AND USE TAX: GROSS	COLLECTIONS AND TAX	XABLE SALES BY COUNTIES	S
					-
		mbe	r 2024 Report		
	Gross	Taxable Sales		Gross	Taxable Sales
County	Collections*	and Purchases*	County	Collections*	and Purchases*
Alamance	\$ 14,400,407	\$ 305,955,025	Macon	\$ 3,658,882	\$ 76,864,133
Alexander	1,561,128	32,791,284	Madison	1,025,112	21,436,114
Alleghany	673,798	14,094,375	Martin	1,181,438	24,651,237
Anson	944,860	19,781,545	McDowell	2,912,956	61,151,320
Anson Ashe	-	41,667,849	Mecklenburg	141,435,598	2,971,769,002
	1,990,201		_		
Avery	2,179,434	45,611,923	Mitchell	997,542	20,977,461
Beaufort	2,908,119	61,075,486	Montgomery	1,302,971	27,342,393
Bertie	559,455	11,744,728	Moore	10,477,411	220,227,626
Bladen	1,249,375	25,843,390	Nash	6,450,441	135,407,168
Brunswick	12,900,705	270,983,218	New Hanover	28,780,711	605,553,923
Buncombe	31,326,903	657,472,760	Northampton	579,129	12,179,322
Burke	5,080,619	106,878,095	Onslow	13,877,542	291,921,390
Cabarrus	22,780,424	478,889,697	Orange	11,653,223	245,036,356
Caldwell	4,044,435	85,076,209	Pamlico	602,164	12,656,513
Camden	518,804	10,463,629	Pasquotank	3,480,085	72,994,686
Carteret	6,535,692	137,294,024	Pender	3,812,460	80,080,890
Caswell	593.077	12,409,488	Perquimans	520,891	10,936,411
Catawba	15,332,254	322,289,472	Person	2,120,169	44,575,566
Chatham	5,547,222	116,684,880	Pitt	14,877,240	311,929,264
Cherokee	2,182,397	45,822,246	Polk	1,067,720	22,367,965
Chowan	928,144	19,526,521	Randolph	9,461,022	198,612,857
Clay	665,255	13,995,077	Richmond	2,237,347	47,060,805
Cleveland	7,223,257	151,267,095	Robeson	6,565,875	137,876,607
Columbus	2,375,834	49,741,753	Rockingham	4,697,800	98,655,328
Craven			Rowan		
Craven Cumberland	7,026,047	147,655,815	Rutherford	9,520,963	200,062,722
	24,423,825	513,597,924		3,971,950	83,469,361
Currituck	2,131,069	44,647,807	Sampson	3,010,838	63,179,805
Dare	5,690,111	118,710,546	Scotland	1,754,135	36,685,350
Davidson	9,371,454	196,679,394	Stanly	4,599,700	96,809,031
Davie	2,443,794	51,034,122	Stokes	1,925,431	39,355,778
Duplin	3,983,442	83,666,495	Surry	5,587,219	117,429,788
Durham	41 528 673	872 482 603	Swain	1 171 057	24 590 169

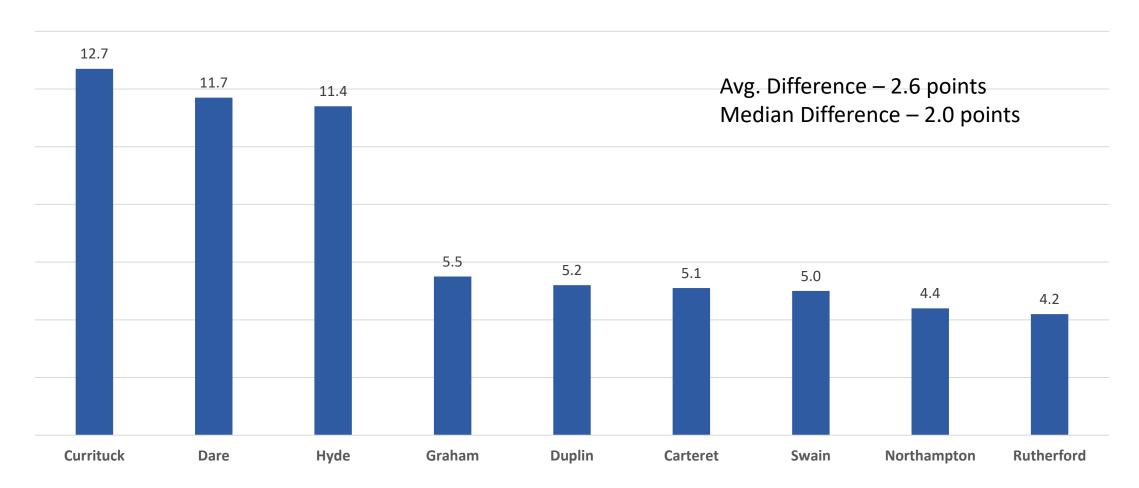


# August 2024 Taxable Sales and Purchases as a % of 2024 Total Taxable Sales and Purchases by County

- 1. **Currituck 17%**
- 2. Dare 16%
- 3. Hyde 15%
- 4. Carteret 11%
- 5. Brunswick 11%
- 6. Avery 11%
- 7. Swain 10%
- 8. Pender 10%
- 9. Warren 10%
- 10. Jackson 10%

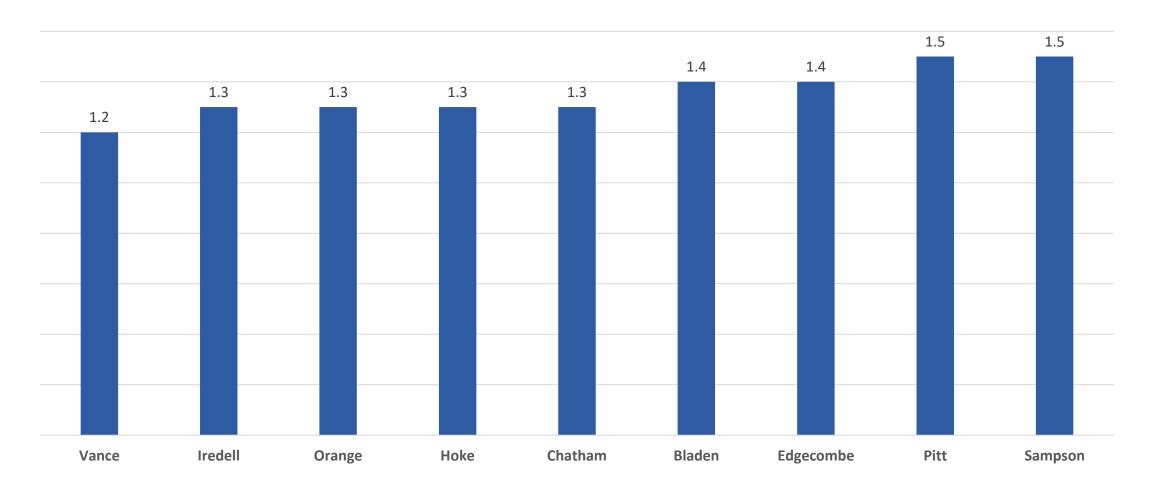
# Counties with the greatest difference between high and low months

2024 Taxable Sales and Purchases



## Counties with the smallest difference between high and low months

2024 Taxable Sales and Purchases





# Thank You!

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