Overview of upcoming NC Supply Chain Training Opportunities

"Offshore Wind Ready" and "Foundation 2 Blade"



oceanticnetwork.org

• Cocantic Network
• Oceanticnetwork



JACQUELINE BALDINI

Senior Director of Education and Training OCEANTIC NETWORK

jaqueline.baldini@oceantic.org / +1 (252) 202-4202 in in/jacquelinebaldini/



HUNTER STEPHENSON

Industry Trainer, Client Relations Manager
OCEANTIC NETWORK

hunter.stephenson@oceantic.org / +1 (207) 831-1423 in in/hunterstephenson/







Agenda

- 1. Introduction to Oceantic Network [the Network]
- 2. Quick Look at Offshore Wind
- 3. Training Course: Offshore Wind Ready: Manufacturing
- 4. Trainer and Industry Experts
- 5. Data and Success Stories
- 6. **Q&A**



Oceantic Network

- 1 Focus on developing US offshore wind industry and its supply chain
- 2 Non-profit, Membership-Based
- **3** Provide: Market Data, Education, Training, Research, and Introductions

oceantic.org

At the Oceantic Network (formerly the Business Network for Offshore Wind), our driving purpose is to inform, coordinate, and mobilize human ingenuity, enterprise, and labor to take advantage of the urgent need to tap the vast renewable energy resources that lie offshore in the world's oceans. The collective, coordinated efforts of our members equip communities and nations to accelerate the transition to clean energy and create economic opportunities.



Over the past ten years, the Network has grown along with the industry, changing its name to expand and include industry sectors. At its ten-year mark, the Network continues to look forward and set the pace for the industry; that

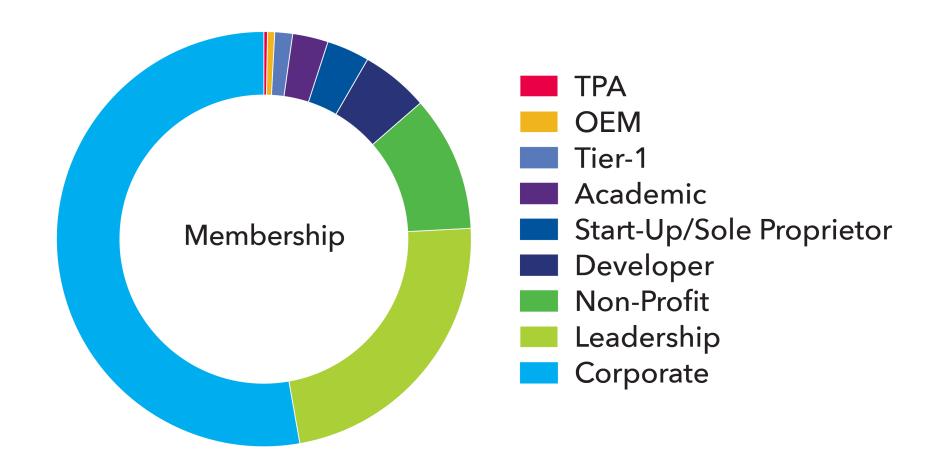
includes an expanded view of what offshore wind can provide the energy mix. Offshore wind is the gateway to other ocean renewables, including green hydrogen, wave energy, and more. Offshore wind as an industry will remain the main focus of the Network; however we are expanding our scope to grow and adapt as the industry does the same. With this enlarged focus, the Network changed its name from the Business Network for Offshore Wind to the Oceantic Network.

5 SMEMBERS

3 GROMING

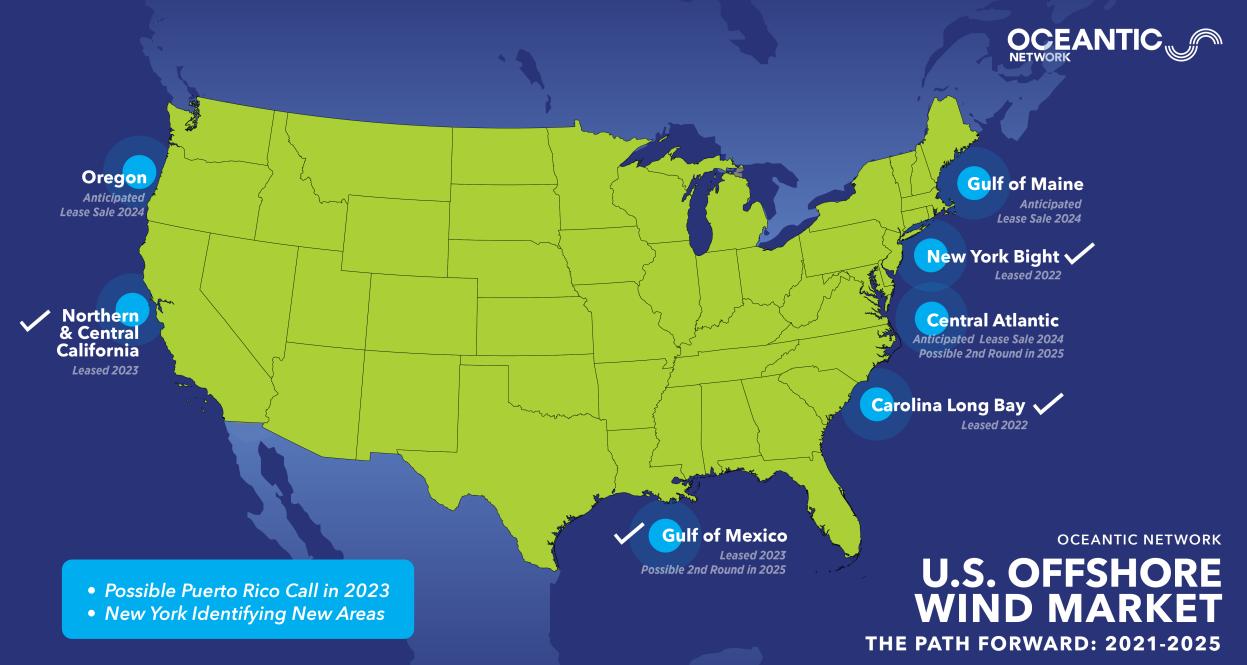


Network Membership Distribution









30 GW by 2030: Outlook & Needs



2,100 WIND TURBINES & FOUNDATIONS



5-6 WIND TURBINE INSTALLATION VESSELS



12,300-49,000 TRAINED WORKERS

Source: NREL

6,300 BLADES

7,100 MILES OF CABLE

4 CABLE LAY VESSELS

10 TRANSPORT VESSELS

58 CREW TRANSFER VESSELS

11 SERVICE OPERATION VESSELS

2 SCOUR PROTECTION INSTALLATION VESSELS





Investments in U.S. Market





\$6.1B LEASING REVENUE \$2.4B **PORT UPGRADES SUPPLY CHAIN** \$3.8B **INVESTMENTS** LEASE RESALES \$1.4B **VESSELS TRANSMISSION** WORKFORCE DEVELOPMENT

\$9.8B OF INVESTMENTS MADE IN 2022



OCEANTIC NETWORK

oceanticnetwork.org

©
©
Oceantic Network

⊕ @ oceanticnetwork

Provisional Winners of NC Long Bay

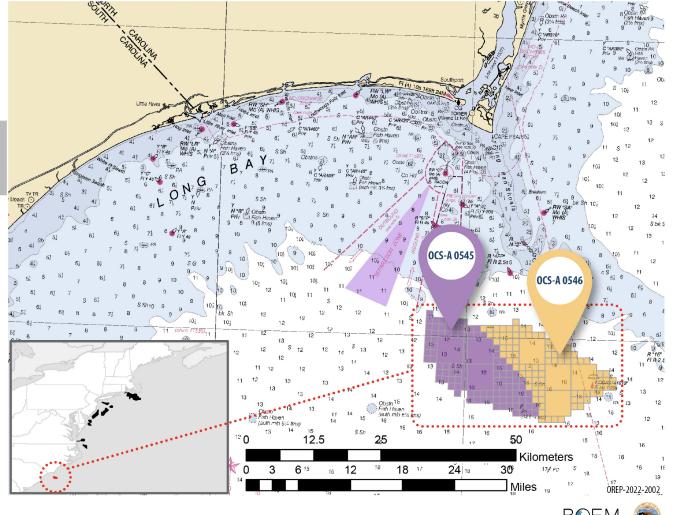
\$315M in lease bids

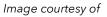
OCS-A 0545

TotalEnergies Renewables USA, LLC \$160M

OCS-A 0546

Duke Energy Renewables Wind, LLC \$155M













Course Objectives

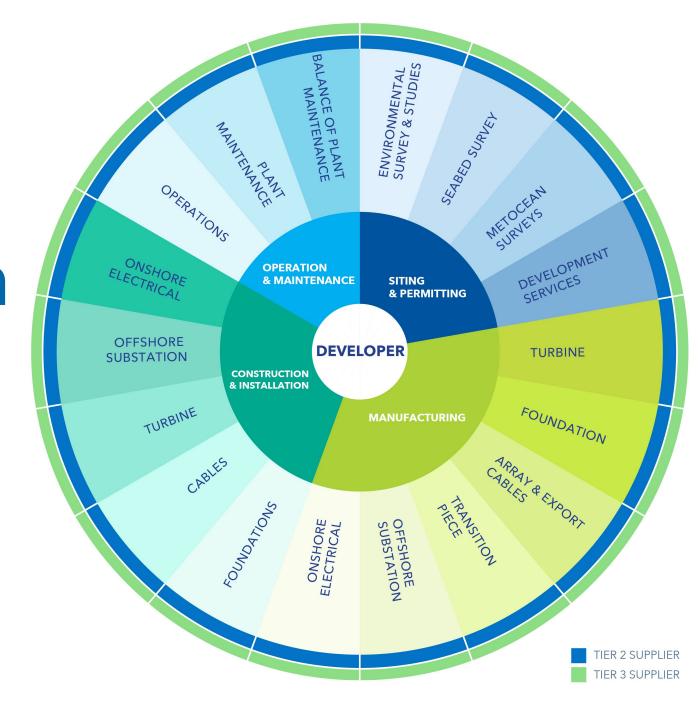
The objective of 'Offshore Wind Ready: Manufacturing' is to provide an overview of standardization, serial fabrication, and the optimization of the manufacturing process within the local supply chain.

The course will also explain the five phases of project development and how to determine your best possible entry into the supply chain.

Onshore and offshore substations, along with offshore wind purpose-built vessels will be discussed. The training will also explain how driving standardization across substructure design, when paired with streamlining the serial fabrication process, is critical for the supply chain to mitigate challenges.



Supply Chain Capacity





oceanticnetwork.org

O Ceantic Network

⊕ @oceanticnetwork







U.S. OFFSHORE WIND COMPONENT MANUFACTURING

IN OPERATION

- 1 Foundation Components / Providence, RI
- 2 Secondary Steel / Port of Coeymans, NY
- **3** Secondary Steel / Wellsville, NY
- 4 Monopiles / Paulsboro, NJ
- 5 Secondary Steel / Federalsburg, MD
- 6 Heavy Plate Steel/ Brandenburg, KY
- **7** Cables / Huntersville, NC
- 8 Jacket Foundations / Houma, LA
- Cables / Charleston, SC
- **10** Offshore Substation / Ingleside, TX
- **11** Plate Steel / Baytown, TX

PLANNED

- 12 Steel Slabs / Mingo Junction, OH
- 13 Cables / Brayton Point, MA
- **14** Tower & Transition Pieces / Albany, NY
- 15 Nacelles / Alloways Creek, NJ
- **16** Tower, Monopile, Cables / Baltimore, MD
- 17 Blades / Portsmouth, VA
- **18** Blades and Nacelles / Port of Coeymans, NY

© 2023 OCEANTIC NETWORK ALL RIGHTS RESERVED 10.29.23

Companies Awarded Contracts

5.2%
International with U.S. subsidiaries

19% International with U.S. locations

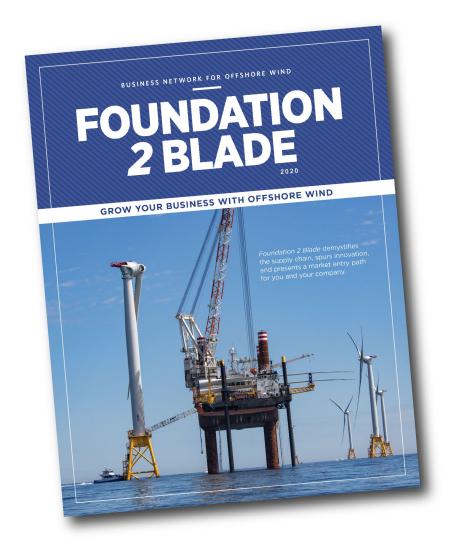
71.6%
Total With U.S.
Headquarters

63.3% U.S. locations only

8.3%
International with U.S. headquarters

8.9%

International with no U.S. locations



OCEANTIC NETWORK

FOUNDATION 2 BLADE

INDUSTRY TRAINING

Foundation 2 Blade is an extensive training program designed to help companies identify where they fit into the growing offshore wind supply chain and create more opportunities to capitalize on prospective leads. F2B's training course features six modules that demystify the supply chain, spur innovation, and present a market entry path for a company.

oceanticnetwork.org

Oceantic Network







Meet Your Trainer

Ester serves as an Industry Trainer and Knowledge Manager for the Network, which she joined in 2022. In this role she trains groups on offshore wind projects and how to get involved in the supply chain. She also oversees the Network's content and creates knowledge resources for both internal and external use.

Before joining the Network, Ester was a local representative and sales agent in the sustainability field in New Orleans, where projects in stormwater management and green infrastructure helped to combat flooding and subsidence in the city. Prior to that, she gained international experience and business acumen working in professional development and both project and knowledge management in Asia, Europe, and the Middle East.

Ester received a bachelor's degree from the University of Antwerp and a master's degree from York Saint John University.

Originally from the Netherlands, Ester resides in North Carolina with her husband, cat, and dog, where she enjoys native and herb gardening and the generous southern culture including its spicy foods and great music. Besides gardening and time with her family, she loves starting the day by meditating and feeding the many birds in the yard.



Director of Industry Education

B.A., University of Antwerp

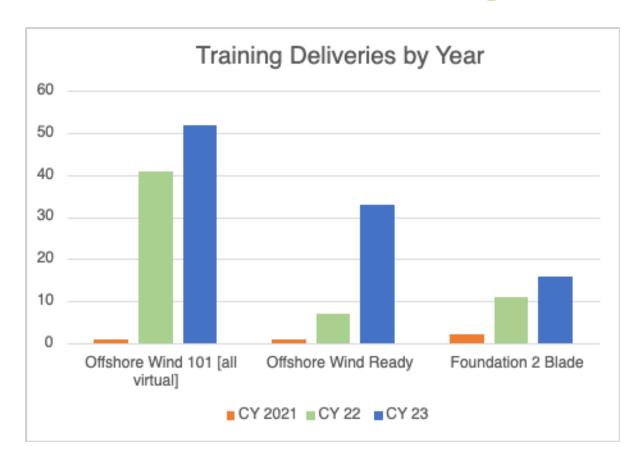
M.A., York Saint John University







Training Data 2021-2023



Success Stories:

- Bluewave Imagery
- Saildrone
- **Strum Contracting**
- **Crystal Steel**
- **Zago Manufacturing**









OCEANTIC NETWORK

oceanticnetwork.org

• • Oceantic Network
• • • @ @oceanticnetwork

