#### **NORTH CAROLINA DEPARTMENT OF COMMERCE**

# <u>**Job Development Investment Grant**</u>

## **2018 Annual Report**



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#### I. Introduction

This report describes CY 2017 performance by existing grantees and CY 2018 new grants under the **Job Development Investment Grant** ("JDIG") program, pursuant to North Carolina General Statute ("G.S.") §143B-437.55(c). Information presented includes the number of JDIG applications submitted, a listing of grants awarded and accepted; the results of the Walden cost/benefit analysis (in terms of net state revenue and impact on state gross domestic product); a description of each project awarded a grant in 2018; the term of each grant; the percentage of withholdings used to determine the amount of each grant; job creation, investment, and average annual wage targets; the state's maximum annual liability under the grants, amounts disbursed to-date under outstanding grants (to companies and to the Utility Account), company performance results under the grants, and eligible withholdings received from grantees.

### **II.** JDIG Program Summary

The JDIG program, adopted by the General Assembly in the 2001-2002 session, became effective January 2003 and is currently scheduled to sunset on January 1, 2021 (G.S.§143B-437.62). It is a performance-based economic development incentive program that provides annual grant disbursements for a period of up to 12 years, to new and expanding businesses based on a percentage of withholding taxes paid by new employees during each calendar year of a grant. This percentage ranges from 10% to 75% (80% for awards after October 1, 2015 in Tier 1 counties). The grant term can be extended to 20 years for a high-yield project, requiring the company to invest at least \$500 million in private funds and create at least 1,750 eligible positions. The grant term can be extended to 40 years for a transformative project, requiring the company to invest at least \$1 billion in private funds and create at least 3,000 eligible positions. High-yield and transformative projects may be eligible to receive an enhanced percentage, up to 100% of withholdings of eligible positions, when meeting all the terms of their grant agreement. 90% of the grant is payable to the company, and 10% is payable to the Utility Account.

Grants are made to qualifying companies by the North Carolina Economic Investment Committee (the "EIC"), subject to caps set by the General Assembly on future grant year liability. The EIC consists of five members: the Secretary of Commerce, the Secretary of Revenue, the State Budget Director, and one appointee by each house of the legislature. When deciding whether to award a grant and the appropriate amount and term of a grant, the EIC considers both economic and fiscal impacts. It conducts an extensive review and analysis of applications submitted by proposed grantees, considering factors enumerated in the JDIG statute and the Criteria for Operation and Implementation of Job Development Investment Grant Program ("Criteria"), adopted pursuant to G. S. §143B-437.52 and 54(d), which govern program administration. The EIC determines how a proposed project benefits the state, and, in particular, whether the fiscal benefits of the project, as measured by estimated tax revenues to the state, outweigh the total General Fund incentive costs to the state. The analysis of state revenue impacts is conducted using an economic model developed by Dr. Michael Walden of North Carolina State University, which has been regularly updated since the first version in 2002. Based on industry data, accepted economic impact modeling techniques,

<sup>&</sup>lt;sup>1</sup> Walden, Michael. <u>A Model to Estimate the Economic Impacts of Business Location in North Carolina: Version 4</u>. Developed for the NC Department of Commerce. December 2015 (with updates provided regularly).



and information in JDIG applications, the model estimates income and employment effects (direct, indirect, and induced), calculates expected effects on state expenditures and revenues, and the likely net effect on revenue to the state's General Fund. The Walden model includes all state incentives expected to be provided from the General Fund, known at the time of application, in its calculation of net state fiscal cost.

The total future annual liability for all grants awarded in any single calendar year is capped at \$35 million a year. This annual liability cap is limited to \$20 million for projects located in counties with total employment of 500,000 or more and \$5 million is reserved for projects located in counties with an annual ranking pursuant to G.S. 143B-437.08 in the highest fifty percent of the remaining counties. For years when a grant for a high-yield project is awarded the cap is increased to \$45 million. The maximum annual liability limit does not apply to transformative projects. Regardless of the stated liabilities under grants awarded, many companies' performance does not result in eligibility for the full annual amount possible under their respective agreements. The maximum payments for grants awarded during CY 2003-2018 will be less than the maximum theoretically possible. For example, payments were made for 88% of total liability for grantees with certified performance for CY 2017 (not counting terminated or withdrawn grantees).<sup>2</sup> Each grant agreement specifies the maximum amount for which a company is eligible in each of its grant years. The state's maximum annual liability for grants made in 2018 is included in Attachment A1, with the maximum liability to the grantee in Attachment A2, and the maximum liability to the Utility Account in Attachment A3. The Utility Account receives 25% of the value of every grant payment earned by companies for projects located in Tier 3 counties and 10% of the value of every grant payment earned by companies for projects located in Tier 2 counties. Funds in the Utility Account are made available for infrastructure projects in North Carolina's more distressed counties.

#### Program Process: From Application to Award

Project Managers at the Economic Development Partnership of North Carolina ("EDPNC") help companies understand the benefits and advantages of a North Carolina location compared to other states being considered for a project. All companies considered for a JDIG must first meet the minimum eligibility requirements described in G.S. 143B-437.53. If the company is a good candidate for a JDIG award, the EDP refers the project to the Department of Commerce ("Commerce") senior staff for consideration. In the fall of 2013, the EIC adopted a pricing model that sets the preliminary JDIG offer based on a prospective grantee's location, job count, average salary, investment, and industry. If a potential project's parameters fall outside of the guidelines specified by the pricing model, the project may not move forward without specific approval by the EIC to deviate from the pricing model. Projects whose parameters fall within the model's guidelines do not require preliminary EIC approval before receiving a proposal and beginning the application process. Once the company is ready to proceed with an application, Commerce

<sup>&</sup>lt;sup>2</sup> Note that this calculation considers both payments to companies and to the Utility Account. Additionally, several companies who participated in the program in 2017 and filed reports have not yet been paid and/or have not yet received the required certifications of their annual performance reports; neither liability based on their grants nor possible payments to them are included in this calculation.



Finance staff informs the company of program requirements and begins the data collection process. The company then submits a draft application for review by Commerce staff, who works with the company to complete an accurate final application. During the application process, the company is required to submit the following:

- CPA-prepared financial statements
- Employment profile & average annual wage for the proposed project
- Information on company's existing North Carolina jobs and activity
- Worker benefits, including health insurance and training
- Investment schedule
- Project description
- Information on the competitive nature of the project
- Information on corporate governance
- Company organization and activity information
- Application fee
  - o \$10,000 (Tier 3 County, transformative, or high-yield project)
  - o \$5,000 (Tier 2 County)
  - o \$1,000 (Tier 1 County)

An applicant is also asked to describe any anticipated environmental issues, anticipated impact of the project on public infrastructure, and information about compliance with laws and regulations. This is in addition to the extensive OSHA, environmental, and tax compliance checks and the costbenefit analysis conducted by Commerce. An Economic Impact Analysis using the Walden Model estimates the expected net state revenue of a project. As with any model, the results depend on the model's assumptions, many of which are subject to uncertainty. Best practice in impact analysis dictates the adoption of the most conservative probable assumptions in order to avoid overestimation of any positive benefits attributable to a given project.

The JDIG statute requires the EIC to find, based on the modeled estimates, that a proposed JDIG project's benefits to the state outweigh its costs to the state. The Walden Model measures this by estimating tax revenues. The EIC seeks to identify and select projects that are the most beneficial to the state after considering a number of different evaluation factors. Project application materials and the results of staff analysis are provided to the EIC and considered in one or more closed sessions. The EIC then chooses whether to propose terms it considers appropriate for a given project, and a term sheet is provided to the company. The term sheet outlines the structure and proposed terms of the grant and the conditions necessary to fulfill the grant requirements. If the company accepts the terms in writing and commits to locate the project in North Carolina, subject to the award of the grant, an open meeting is held by the EIC to award the grant, and a Community Economic Development Agreement ("CEDA") is executed. Grantees are required to submit performance reports by March 1<sup>st</sup> of each year following the end of a calendar year during the grant term, along with a reporting fee of the greater of \$2,500 or 0.03% of an amount equal to the grant less the maximum amount to be transferred to the Utility Account.<sup>3</sup> These reports allow

<sup>&</sup>lt;sup>3</sup> The fee was changed from \$1,500 as of August 1<sup>st</sup>, 2013.



Commerce and the EIC to assess grant performance and eligibility for disbursement. The actual disbursement amount for which the company is eligible is determined from Commerce's analysis of the annual performance reports. The Department of Revenue certifies the company's reported withholdings and the absence of overdue tax debts. All disbursements must be approved by the EIC before actual payment.

## III. JDIG Applicants and Grantees for CY 2018

During CY 2018, the EIC awarded 25 grants.<sup>4</sup> Table 1 lists the details for each grant award. Roman numerals following the grantee name indicate the number of JDIG grants received by the grantee since the program's inception.

#### **Tier**

Of the CY 2018 grants, three were awarded to projects locating in a tier 1 county, seven were awarded to projects locating in a tier 2 county, and fifteen grants went to companies locating in a tier 3 county. These companies could contribute a maximum amount of approximately \$46.9 million to the Utility Account over the life of the grants. The funds in the Utility Account are to be used in tier 1 and 2 counties as more fully set forth below in the "Distribution of Grants" section on p 13.

<sup>&</sup>lt;sup>4</sup> It should be noted that EDPNC Project Managers interact with many more business prospects, but only those businesses that are likely to be good candidates for a grant award are encouraged to apply, as the application fee is non-refundable. If not a good candidate, developers work with companies to find other assistance to support locating their project in the state. Twenty-six applications were received in 2018. A total of 25 grants were awarded in 2018. Two companies did not proceed with their application. One company awarded a grant in 2018 submitted their application in 2017.



**Table 1. CY 2018 Grantee Terms and Award Amounts** 

Grantee Name	County	Tier	Number of Grant Years	1st Year of Eligibility	% Withholding	Amount to Company	Amount to Utility Account	Total Award Liability
Honeywell International Inc.	Mecklenburg	3	12	2020	75	\$42,450,000	\$14,150,000	\$56,600,000
AvidXchange, Inc. II	Mecklenburg	3	12	2020	65	\$19,614,000	\$6,538,000	\$26,152,000
Publix Super Markets, Inc.	Guilford	2	12	2022	75	\$13,118,400	\$1,457,600	\$14,576,000
Advance Stores Company, Incorporated II	Wake	3	12	2019	50	\$9,380,250	\$3,126,750	\$12,507,000
Corvid Technologies LLC	Iredell	3	12	2018	60	\$9,000,750	\$3,000,250	\$12,001,000
Pendo.io, Inc.	Wake	3	12	2019	50	\$8,788,500	\$2,929,500	\$11,718,000
LendingTree, LLC II	Mecklenburg	3	12	2020	50	\$8,373,000	\$2,791,000	\$11,164,000
Laboratory Corporation of America Holdings	Durham	3	12	2019	45	\$8,172,750	\$2,724,250	\$10,897,000
Sonic Automotive, Inc.	Gaston	2	12	2020	60	\$6,797,700	\$755,300	\$7,553,000
Arch Capital Services Inc.	Wake	3	12	2019	32	\$5,106,000	\$1,702,000	\$6,808,000
National General Management Corp. (NGMC)	Forsyth	2	12	2019	40	\$5,600,700	\$622,300	\$6,223,000
Dentsply North America LLC	Mecklenburg	3	12	2019	42	\$3,942,000	\$1,314,000	\$5,256,000
Sensus USA Inc.	Durham	3	12	2018	34	\$3,513,000	\$1,171,000	\$4,684,000
Ernst & Young U.S. LLP	Mecklenburg	3	12	2019	25	\$3,216,750	\$1,072,250	\$4,289,000
Albaad USA, Inc. II	Rockingham	2	12	2018	75	\$3,688,200	\$409,800	\$4,098,000
Poly-Wood, LLC	Person	1	9	2019	75	\$3,330,000	\$0	\$3,330,000
AveXis, Inc.	Durham	3	12	2020	25	\$2,232,000	\$744,000	\$2,976,000
Ipreo US LLC II	Wake	3	12	2019	30	\$2,085,000	\$695,000	\$2,780,000
Cognizant Technology Solutions U.S. Corporation II	Mecklenburg	3	12	2019	25	\$2,012,250	\$670,750	\$2,683,000
RiceWrap Foods Corporation	Granville	3	12	2019	40	\$1,896,000	\$632,000	\$2,528,000
Jetstream Aviation, LLC	Lenoir	1	12	2019	50	\$2,346,000	\$0	\$2,346,000
Booz Allen Hamilton Inc.	Cumberland	2	7	2019	52	\$1,710,000	\$190,000	\$1,900,000
ITM Medical Isotopes, Inc.	Catawba	2	12	2020	40	\$1,466,100	\$162,900	\$1,629,000
Shurtape Technologies, LLC	Catawba	2	12	2020	40	\$594,900	\$66,100	\$661,000
Cascades Holding US Inc.	Scotland	1	6	2019	58	\$468,000	\$0	\$468,000

Total \$168,902,250 \$46,924,750 \$215,827,0
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#### Performance Minimums

Each grantee agrees to a set of performance requirements for job creation and average annual wages to be paid during each year of the grant; many grantees also have investment requirements. Grantees with existing employees in North Carolina are typically required to retain these positions before being given credit for new positions. A grantee's actual performance determines the grant payment it receives each year. The payment can never be more than the maximum annual state liability stated in each company's grant agreement for that year.

Active CY 2018 grantees are expected to create 10,113 direct jobs and are required to retain 19,685 jobs over their grant terms. Grantees are also anticipated to invest \$1 billion in buildings and fixtures, infrastructure, or machinery and equipment and other tangible personal property at the project site. Table 2 outlines the target number of jobs, jobs to be retained, target average annual wage, and investment for each 2018 grantee.<sup>5</sup> Anticipated job effects are reported at full

<sup>&</sup>lt;sup>5</sup> The target numbers are based on the company's projections in its application. "Target average annual wage" is typically based on the lowest cumulative average wage the company expects to pay during a project's base period. As noted later in the text, the EIC often reduces these numbers by 10% to establish the minimum performance level required for a grantee to maintain compliance.



employment for each project. A company's annual compliance is measured using a weighted average of a company's compliance with job creation, average wages, and investment minimums.<sup>6</sup>

Table 2: CY 2018 Grantee Jobs, Wages and Investment

Grantee Name	Target Jobs	Jobs to be Retained	Target Average Annual Wage	Target Investment
AvidXchange, Inc. II	1,229	939	\$68,569	\$41,000,000
Publix Super Markets, Inc.	1,000	1	\$44,006	\$300,000,000
Honeywell International Inc.	750	-	\$348,200	\$248,100,000
National General Management Corp. (NGMC)	626	1,405	\$55,553	\$12,263,200
Pendo.io, Inc.	590	174	\$86,824	\$34,560,000
Sonic Automotive, Inc.	500	423	\$53,219	\$11,235,257
LendingTree, LLC II	436	610	\$101,140	\$0
Advance Stores Company, Incorporated II	435	729	\$106,752	\$5,470,000
Laboratory Corporation of America Holdings	422	8,212	\$101,510	\$30,000,000
Poly-Wood, LLC	384	-	\$43,306	\$35,352,435
Ernst & Young U.S. LLP	375	1,174	\$83,251	\$8,212,000
Corvid Technologies LLC	367	88	\$110,584	\$28,960,200
Arch Capital Services Inc.	365	63	\$109,191	\$12,900,000
Dentsply North America LLC	320	165	\$71,922	\$3,000,000
RiceWrap Foods Corporation	305	7	\$40,005	\$9,900,000
Albaad USA, Inc. II	302	226	\$38,330	\$45,000,000
Sensus USA Inc.	301	707	\$94,927	\$4,000,000
Cognizant Technology Solutions U.S. Corporation II	300	2,776	\$68,317	\$5,000,000
Ipreo US LLC II	250	328	\$66,720	\$2,100,000
Booz Allen Hamilton Inc.	208	347	\$62,753	\$5,230,000
AveXis, Inc.	200	-	\$103,449	\$55,580,000
Jetstream Aviation, LLC	145	169	\$59,245	\$10,551,796
ITM Medical Isotopes, Inc.	137	-	\$71,146	\$12,000,000
Shurtape Technologies, LLC	100	920	\$40,098	\$31,400,000
Cascades Holding US Inc.	66	223	\$48,958	\$58,000,000
Total	10,113	19,685	\$92,511	\$1,009,814,888

Attachment B provides historical and CY 2018 direct job creation requirements (specifically, the number of jobs to be created when the project has completed its job ramp up period, known as the "base period"). Grantees that have withdrawn or terminated from the program are not included in Attachment B. Typically, there is a lag between the time an award is made and the actual commencement of new project operations and hiring of permanent staff on which the grant is based. Many projects invest substantial time and money in construction, plant renovation, and equipment. As a result, many JDIG grantees do not create many positions in the year in which they are awarded a grant, and sometimes not for several years.

<sup>&</sup>lt;sup>6</sup> For companies that have a target investment less than \$5,000,000, there is no investment requirement as part of a grant award.



#### Estimated Economic Impact

The 10,113 new direct jobs associated with active CY 2018 projects affect other sectors by increasing demand for goods and services by businesses and households. These indirect and induced (multiplier) effects are estimated to add 19,685 jobs, for a total estimated employment impact of 25,498 jobs. State Gross Domestic Product is expected to increase by \$28 billion over the life of active CY 2018 grants. The projects are expected to provide a net fiscal benefit to the state of approximately \$544 million during their grant terms. A complete listing of estimated economic impacts for all active and "closed" JDIG projects is presented in Attachment B.<sup>7</sup>

Table 3. Comparison of CY 2018 Grantees to CY 2017 Grantees

JDIG Grantees	Total Grant Award Liability	Expected Jobs	Jobs Retained	Expected Investment	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
Total CY 2017 *	\$200,538,000	10,710	10,276	\$2,130,994,627	19,249	29,959	\$21,745	\$229
Total CY 2018	\$216,071,000	10,113	19,663	\$1,009,814,888	15,385	25,498	\$28,043	\$544
Percentage Change:	8%	-6%	91%	-53%	-20%	-15%	29%	138%

<sup>\*</sup> Does not include withdrawn awards

#### JDIG Grant Offers Not Accepted

EDPNC Project Managers interact with many business prospects, but only those businesses that are likely to be good candidates for a grant award are encouraged to apply, as the application fee is non-refundable. If the project is not a good JDIG candidate, Project Managers work with companies to find other assistance to support locating their project in the state. In total, 26 JDIG applications were received in 2018 and 25 grants were awarded. Two companies did not proceed with their grant application. One company was awarded a grant in 2018 but had submitted their application in 2017. There were 27 projects in CY 2018 that were estimated for a JDIG proposal but were ultimately not pursued by the company. The total proposed JDIG funding for these projects was estimated at \$3.3 billion. A summary of this information is presented in Table 4.

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<sup>&</sup>lt;sup>7</sup> "Closed" refers to grantees that have completed their JDIG terms. It does not include "terminated" or "withdrawn" grantees. There are fifteen closed grants – a 2003 grant to General Electric Company, a 2003 grant to Albaad USA, Inc., a 2004 grant to Cellco Partnership d/b/a Verizon Wireless, a 2004 grant to TWC Administration LLC, a 2004 grant to Cree, Inc., a 2004 grant to Net App, Inc., a 2004 grant to Pactiv LLC (fka Prairie Packaging, Inc.), a 2004 grant to Credit Suisse Securities (USA) LLC, a 2004 grant to Altec Industries, Inc., a 2007 grant to Pharmaceutical Research Associates, Inc., a 2009 grant to Ally Financial Inc. (f/k/a GMAC LLC), a 2005 grant to Association of International Certified Professional Accountants, a 2006 grant to Credit Suisse Securities (USA) LLC (II), a 2007 grant to NetApp, Inc. II, and a 2006 grant to Ralph Lauren Corporation I.



Table 4. CY 2018 JDIG Grant Offers Not Accepted

Tier	Number of Proposed JDIG Grants	JDIG Amount Proposed
1	2	\$7,402,000
2	8	\$55,251,200
3	17	\$3,217,456,950
Total	27	\$3,280,110,150

## IV. General Description of Calendar Year 2018 Grantees

A project's strategic importance to the state, region and locality is considered in the EIC's grant decision-making process. Many companies offer employment, generous benefits, and long-term competitive potential. Projects also provide new employment opportunities for unemployed members of the labor force with project-relevant skills.

The industrial sectors of the projects are examined by the EIC to ensure that a project fits with the strategic plans of the state and its region. CY 2018 projects include sectors such as headquarters, computer programming services, biotechnology, financial services and manufacturing, among others. These projects require labor at a variety of skill levels and types -- lower-skilled assembly trades, high-skilled manufacturing production, and knowledge-intensive consumer and business services.

For all projects awarded and accepted in CY 2018, the target average annual wage of all employees is \$92,511. The CY 2018 target average annual wage at full employment is above CY 2017 grantees' target average annual wage of \$66,130. Table 5 compares the expected wage levels of CY 2018 grantees and CY 2017 grantees, along with the number of employees within certain wage ranges.



■ 2018 Expected Employment in Annual Wage Range ■ 2017 Expected Employment in Annual Wage Range < \$20,000 \$20,000 - \$29,999 270 \$30,000 - \$39,999 1,500 1.276 \$40,000 - \$49,999 2,024 993 \$50,000 - \$59,999 1,578 587 \$60,000 - \$69,999 1,906 840 \$70,000 - \$79,999 1,028 714 \$80,000 - \$89,999 1,326 \$90,000 - \$99,999 1,586 \$100,000 - \$124,999 422 \$125,000 - \$149,999

1,000

1,500

2,000

2,500

Table 5. Expected Jobs by Wage Increments: CY 2018 and CY 2017 Grantees

It is expected that 69% of CY 2018 project employees will earn over \$50,000 dollars annually vs. 64% in CY 2017. Wage information does not include some elements of employee compensation, such as health insurance, stock options, and other benefits. For all grants made, the company is required to pay at least 50% of employee health insurance premiums, although many pay more.

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JDIG is the state's flagship program for both retention and expansion of existing North Carolina companies and recruitment of new companies to the state. For existing businesses, a JDIG award not only supports new job creation, but can help protect existing jobs. Table 6 summarizes the estimated job effects and economic effects of 2018 grantees according to three classifications: "Expanding Operations," "New Operations (Company New to NC)," and "New Operations (Company Existing in NC)." "Expanding Operations" represents companies that were awarded a JDIG for a project that is an expansion of an existing facility or a new facility in the same industrial sector as its existing North Carolina facilities. "New Operations (Company New to NC)" represents companies without a prior presence in North Carolina. "New Operations (Company Existing in NC)" represents companies with a presence in North Carolina, but whose JDIG was awarded for operations in an industrial sector that is different from that of its existing North Carolina facilities. Of the 25 active projects, ten are "Expanding Operations," five are "New Operations (Company New to NC)," and ten are "New Operations (Company Existing in NC)." It should be noted that with respect to the Grantee Profiles in Section VI, certain companies with

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\$150,000 - Greater

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<sup>&</sup>lt;sup>8</sup> Industrial sectors are determined by research staff in consultation with applicants.



existing operations in North Carolina have requirements that they retain the number of positions that exist at the time of their JDIG applications before counting any new jobs as eligible for grant payments, while other companies with existing operations do not have this requirement. The JDIG statute limits grant payments to jobs filled by employees that represent a net increase in the number of the company's employees statewide. Exemptions can be made if the EIC finds that: the increase or maintenance of employment may be measured at the level of a division or other operating unit of a business (a "Division Level Finding"), rather than at the business level; this is necessary in order to secure the project to the state; and the agreement includes terms to ensure that the business does not transfer existing positions to the project. This might be done where a company has distinct and separate operations and lines of business under different management structures. An example of a case where a division level finding may be implemented would be a company with a large number of retail facilities that is seeking to locate a new headquarters operation for its national operations, in which case the decision is unrelated to decisions about retail site location.

Table 6. Comparison of New Operations to Existing Operations, CY 2018

2018 Grantees	Total Number of Grant Awards	Total Grant Award Liability	% of Total Grant Award Liability	Expected Jobs	Expected Investment	% of Total Investment	Indirect and Induced Jobs	Total Jobs	% of Total Jobs	Estimated NC GDP Impact (millions)
New Operations										
(Company New to NC)	5	\$24,088,000	11%	1,463	\$116,484,231	12%	2,636	4,099	16%	\$4,232,678,509
New Operations										
(Company Existing in NC)	10	131,335,000	61%	4,990	\$728,867,457	72%	6,119	11,109	44%	\$15,453,886,898
Expanding Operations	10	60,404,000	28%	3,660	\$164,463,200	16%	6,630	10,290	40%	\$8,356,232,855

#### V. JDIG Grantee Performance

This section examines actual results of active JDIG grantees since the program's inception. As of the end of 2018, there were 75 companies participating in the program whose 2017 performance results have been certified. For analysis purposes, the companies are typically considered 'reporting grantees'. This nomenclature describes the subset of companies that have been awarded a grant, created new jobs, and have reported activity for calendar year 2017 to Commerce that has been certified by the Department of Revenue, and are eligible for grant payments. Companies are required to provide the EIC with detailed annual reports during each calendar year in which they are eligible for grant payments. The reports document company compliance with performance requirements of their respective CEDAs. The companies must provide the EIC with information on the number of eligible jobs created, existing positions retained, wages paid for eligible positions, investment made, certification of employee health insurance, and fulfillment of environmental, tax, and OSHA requirements. Companies forgo a year's grant payments for failure to achieve 80% compliance with the minimum requirements, based on a weighted average of performance factors, and may receive a pro-rated payment for compliance between 80% and less than 100%. If a company fails to achieve 100% of the minimum performance requirement for 3

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<sup>&</sup>lt;sup>9</sup> Actual participants in 2017 may exceed 75, but the exact performance and payments numbers cannot be established until reported results have been certified.



consecutive years during its base period, the company is ineligible for a payment. At certain points of non-compliance, a company may lose its grant entirely.

Attachment C displays the JDIG annual grant performance results that were reported in CY 2018. Most of these reports are based on CY 2017 performance, but some results for prior years' performance are included since they were certified in 2018. In 2018, Commerce and the EIC reviewed, certified, and awarded 79 companies for CY 2016 - CY 2017 grantee performance.

#### Distribution of Grants

An important goal of JDIG and other state incentive programs is the geographic distribution of benefits across the state. The JDIG program has two mechanisms to fulfill this goal. First, the Committee takes into account the economic characteristics of counties when awarding grants and setting grant terms. Second, for projects locating in tier 3 or tier 2 counties (relatively less economically distressed counties), a portion of the payment otherwise due to the grantee is instead paid into the Utility Account to fund economic development in more economically-distressed areas, primarily in tier 1 and 2 counties. <sup>10</sup> For projects in tier 3 counties, 25% of the total payment due goes to the Utility Account and for projects in tier 2 counties, 10% of the total payment goes to the Utility Account. House Bill 117 changed the tier 2 county percentage from 15% to 10% as of October 1, 2015. The annual deposits to the Utility Account will increase as more JDIG grants become eligible for disbursements. Projects funded through this account are not directly linked to individual JDIG grants.

The Utility Account assists local governments in tier 1 and tier 2 counties. Program Requirements: Funds may be used for construction or improvements to water, sewer, gas, telecommunications, high-speed broadband, transportation infrastructure or electrical utility lines and for equipment for existing or proposed industrial buildings. To be eligible for funding, the infrastructure is required to be on the building site or if not located on the site, directly related to the operation of the specific industrial activity. In CY 2018, fourteen projects were funded by the Utility Account, totaling just over \$20 million. 56% of the funding dollars were awarded to Tier 1 counties. Table 7 lists each project funded by the Utility Account in CY 2018. A detailed description of each project can be found in the "Grantee Profile" section on page 27.

<sup>&</sup>lt;sup>10</sup> Utility Account funds may be used for construction or improvements to water, sewer, gas, telecommunications, high-speed broadband, electrical utility distribution lines or equipment, or transportation infrastructure, for existing or proposed eligible industrial buildings in economically distressed counties. These funds are to be used exclusively in tier 1 and 2 counties with the exception that a maximum of \$100,000 may be used for emergency development assistance to a county experiencing a major economic dislocation. G.S. 143B-437.01.



**Table 7. CY 2018 Utility Account Awards** 

County/City-Town (Grantee)	County	Tier	Firm	Award Amount
Vance	Vance	1	Vance County Site	\$2,456,575
International Logistics Park	Columbus	1	International Logistics Park	\$2,120,938
Wadesboro	Anson	1	Wadesboro Site	\$1,776,925
Person	Person	1	Person County Site	\$1,604,125
Camden	Camden	1	Camden County Site	\$1,580,000
Martin	Martin	1	Martin County Site	\$1,013,940
Edgecombe	Edgecombe	1	Corning	\$540,000
Henderson	Vance	1	Robco Manufacturing	\$217,272
Davidson	Davidson	2	Egger Wood Products	\$2,911,773
Wayne	Wayne	2	Wayne County Site	\$1,785,000
Middlesex	Nash	2	Middlesex Site	\$1,514,600
Reidsville	Rockingham	2	Reidsville Site	\$1,132,500
Stanly	Stanly	2	Stanly County Industrial Site	\$950,000
Rutherford	Rutherford	2	Rutherford County Site	\$675,000

Total	\$20,278,648
iotai	720,270,070

Figure 1 and 2 summarize the distribution of JDIG grants and Utility Account Awards by county since the JDIG program inception in 2003.<sup>11</sup> Figure 3 and 4 summarize the distribution of the amount of JDIG grants and Utility Account awards by county.<sup>12</sup>

<sup>&</sup>lt;sup>11</sup> All JDIG awards including those terminated. In instances where a project received one grant for locating facilities in multiple counties, each county is shown as receiving one award. For this reason, the total number of grant awards represented on this map is greater than the actual number of grants awarded.

<sup>&</sup>lt;sup>12</sup> All JDIG awards including those terminated. In instances where a project received one grant for locating facilities in multiple counties, each county is awarded an equal proportion of the total grant.



Figure 1. Location of JDIG Awards, CY 2003-2018

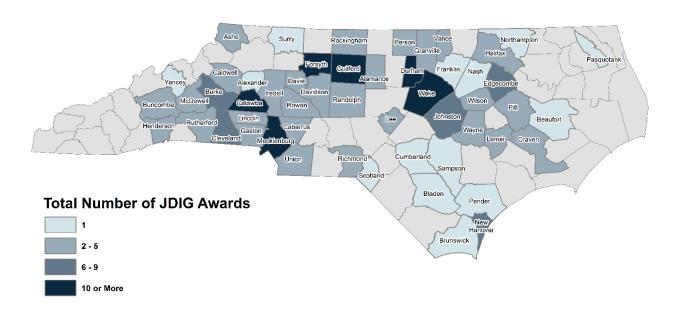


Figure 2. Location of Utility Account Awards, CY 2006-2018

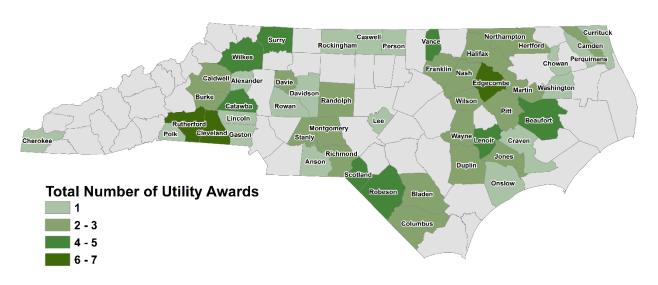
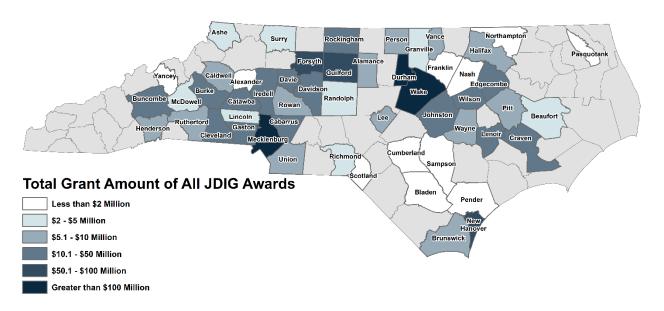


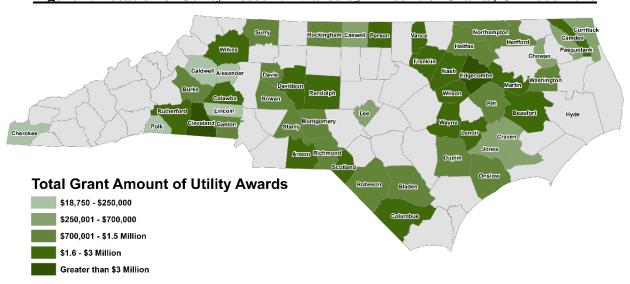


Figure 3. Location of JDIG Awards by Amount of Grants, CY 2003-2018



Note: Figure 3 shows the total grant amount of JDIG awards in each county. For projects in tier 3 counties, 25% of the total payment due goes to the Utility Account and for projects in tier 2 counties, 15% of the total payment goes to the Utility Account. House Bill 117 changed the tier 2 county percentage from 15% to 10% as of October 1, 2015. JDIG is a continual funding source for the Utility Account. Individual projects funded from the Utility Account are not directly linked to a specific JDIG Award.

Figure 4. Location of Utility Account Awards by Amount of Grants, CY 2006-2018



Note: Figure 4 shows the award amount for projects funded by the Utility Account in each county since the JDIG program began allocating funding to this account. The Utility Account is continually funded by JDIG payments to grants in Tier 2 and Tier 3 counties. Individual projects funded from the Utility Account are not directly linked to a specific JDIG Award.



#### **Environmental Impact**

All JDIG projects related to manufacturing are screened for necessary environmental permits and reviewed for potential environmental impacts. Commerce works closely with the Department of Environmental Quality (DEQ) staff during the JDIG review process. Upon receipt of an application related to a manufacturing project, Commerce forwards a copy to the staff environmental consultant, who prepares a memo and a due diligence report for consideration by the EIC. To date, there has been no indication that any existing grantee will experience difficulty obtaining needed permits, nor have there been significant concerns regarding the environmental impacts of existing projects. In addition, all grantees are required to certify they have received all required environmental permits when filing their annual report with the EIC.

#### VI. Grantee Profiles for Calendar Year 2018

#### JDIG Grants

For information regarding the specific job creation, wages, investment and location of these projects please refer to Tables 1 and 2.

#### Advance Stores Company, Incorporated II ("Advance")

Advance is an automotive aftermarket parts provider that serves both professional installer and do-it-yourself customers.

This project expands both the company's headquarters functions and its information technology and omni-channel capabilities to include the creation of a marketing and digital center of excellence. Additionally, the company changed its corporate headquarters and executive office designation from Roanoke, VA to Raleigh, NC.

In addition to North Carolina, the company considered locating this project in Henrico County Virginia or in India to support is technology related needs.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Albaad USA, Inc. II ("Albaad")

Albaad is a manufacturer of non-woven wet wipes for a variety of uses. The company produces external feminine hygiene products. An Israeli global company, it has facilities in Kentucky, Israel, Germany and Poland.

This project expands the company's current facility in Reidsville and creates a new manufacturing facility for a new product line and a 2<sup>nd</sup> distribution facility.



In addition to North Carolina Albaad considered locating this project in Nicholasville, Kentucky or Rhode Island.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Arch Capital Services Inc. ("Arch Capital")

Arch Capital provides insurance, reinsurance and mortgage insurance on a worldwide basis. Arch Capital classifies its businesses into three underwriting segments – insurance, reinsurance and mortgage – and two other operating segments – "other" and corporate (non-underwriting).

This project will consolidate the company's insurance, reinsurance and corporate segments in one location. Co-locating its employees at the project site, which includes a diverse workforce of insurance, corporate, and IT professionals, will be instrumental in Arch Capital successfully capitalizing on profitable underwriting opportunities in a highly competitive marketplace.

Arch Services, in conjunction with CBRE Consulting, conducted an in-depth location analysis comparing the occupancy costs and operating conditions in Raleigh NC, and Atlanta GA.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### AveXis, Inc. ("AveXis")

AveXis is a clinical-stage gene therapy company with a focus in synthetic biology and Spinal Muscular Atrophy (SMA). AveXis' proprietary gene therapy candidate has been granted Orphan Drug Designation for the treatment of all types of SMA.

This location is a gene therapy production facility with office space, lab space, production space, and warehousing/logistics space. The company's product, AVXS-101, is its proprietary gene therapy of a one-time intravenous treatment for SMA Type 1 and a one-time spinal injection treatment for SMA Type 2 -- designed to prevent further muscle degeneration caused by SMA.

AveXis evaluated both qualitative (access to quality labor force, amenities, quality of life index, and more) and quantitative attributes for Libertyville, IL and Durham, NC.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.



#### AvidXchange, Inc. II ("AvidXchange")

AvidXchange provides a proprietary web-based accounts payable solution that allows its enterprise customers to streamline invoice capture, intelligently route internal approvals, and automate vendor payments, which collectively reduces costs, improves productivity, and eliminates virtually all of its customers' paper invoices and checks.

AvidXchange is proposing to locate and grow its U.S. operations at the selected project site. The project site will include positions such as Finance, Legal, Accounting, Customer Service, Human Resources and other headquarters related functions. These positions are vital to AvidXchange's operations, management and customer support furthering the company's long-term financial and operations growth plan.

The primary locations considered were Oklahoma City, OK, The Woodlands, TX, Charlotte, NC, and Kansas City, KS.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### **Booz Allen Hamilton Inc. ("Booz Allen")**

Booz Allen supports critical missions for a diverse base of federal government clients, including nearly all of the U.S. government's cabinet-level departments, as well as increasingly for top-tier commercial and international clients.

The vast majority of the new jobs are IT focused, including data scientists, information security experts, machine learning specialist, software developers, software testers, IT engineers and architects, systems engineers, and training designers with various levels of experience.

Norfolk, VA and Fayetteville, NC were considered for this project.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Cascades Holding US Inc. ("Cascades")

Cascades produces, converts and markets packaging and tissue products that are composed mainly of recycled fibers. Cascades' Tissue Group, a division of Cascades, is the second-largest tissue producer in Canada and the fifth-largest in North America. The division manufactures, converts and markets a huge selection of paper products, such as hand towels, bathroom tissue, facial tissue, napkins, paper towels, wipers and dispensers for the North American away-from-home and consumer products markets.

The goal of this project is to strategically grow operations to include modernization of assets, increase volume, and the penetration new markets. The key factors include improving logistics for fiber supply and shipping to customers while taking into consideration a stable workforce and investment incentives by local government.



In addition to North Carolina, Cascades considered locating this project in Memphis, TN, Dallas, TX, Oklahoma City, OK, Little Rock, AR, and Quebec, Canada.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Cognizant Technology Solutions U.S. Corporation II

Cognizant is a professional services company, which transforms its clients' business, operating and technology models for the digital era. Its unique industry-based, consultative approach helps clients envision, build and run more innovative and efficient businesses.

Cognizant is expanding its existing presence in Charlotte and its overall workforce in North Carolina by creating jobs in key area technical disciplines to serve its clients in the State. This expansion of the delivery center will provide Cognizant with a stronger base of operations in North Carolina.

Based on its analysis, Cognizant determined that Phoenix, AZ, Tampa, FL, and Charlotte all had an available talent pool of workers armed with the skills it looks for when hiring.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### **Corvid Technologies LLC**

Corvid provides technology-based solutions to a diverse customer base, including the Missile Defense Agency, Olympic teams, General Motors, NASCAR, USMC, Navy, Army, Air Force, and direct projects for the Office of the Secretary of Defense. The company provides engineering solutions for aircraft, ballistic missile defense, motorsports, armor development, biological systems, and missile and warhead.

Corvid is selected a location for its main campus and headquarters to allow for significant anticipated growth. The project includes two three-story office buildings, a datacenter, and a ballistics, mechanics, instrumentation, and prototyping lab.

In addition to North Carolina the company considered locating this project in Norman, OK.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Dentsply North America LLC ("Dentsply NA")

Dentsply NA is the subsidiary of Dentsply Sirona Inc. which is the world's largest manufacturer of professional dental products and technologies. Dentsply Sirona's products and solutions include leading positions and platforms across consumables, equipment, technology, and specialty products.

The company is developing a North American Regional Commercial Organization ("RCO") Center that will consolidate functions that are currently spread across a number



of locations. This project will create jobs across multiple functional areas within three years of opening, including positions in sales, customer service, clinical education, and marketing as well as executive roles

When determining potential locations, the company considered whether the RCO Center should be located at the company headquarters in York, PA.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Ernst & Young U.S. LLP ("E&Y US")

Ernst & Young is one of the largest professional services firms in the world, offering services including assurance, tax, advisory and transaction services.

Ernst & Young U.S. LLP and its affiliate Ernst & Young LLP (collectively "EY US") are launching a network of growth and innovation centers. This project will be EY US's Southeast financial services and national energy innovation Wavespace Hub.

The company's primary alternatives to Charlotte were a financial services and energy wavespace in Atlanta or an expansion of its existing facilities in New York City.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Honeywell International Inc. ("HII")

HII serves multiple industries with software-oriented solutions that promote safety and security, productivity, efficiency, and sustainability, and in general contribute substantially to quality of life.

HII is relocating its global corporate headquarters from its current location in Morris Plains, New Jersey to Charlotte, North Carolina. As part of the project, the company will relocate the headquarters functions of HII consisting of the company's senior leadership and support positions, as well as the most critical strategic and management personnel. As an additional component of this project the company will co-locate its Safety and Productivity Solutions Business Unit headquarters with the global headquarters. Finally, the company will establish a hangar at Charlotte-Douglas International Airport to house four of the company's headquarters aircraft and the associated flight and maintenance crew.

The locations considered were Charlotte, NC, and the metro areas of Houston, TX, Atlanta, GA, SC, and Tampa & Orlando FL.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.



#### Ipreo US LLC II ("Ipreo")

Ipreo is a global provider of financial services, technology, data and analytics, supporting all participants in the capital-raising process, including sell-side banks, public and private companies, buy-side institutional and individual investors, as well as research, asset management and wealth management firms.

The positions that are the subject of this project represent the next phase of the company's growth and will cross a wide range of functions covering the front (client) and back facing activities of the firm.

Ipreo considered locating this Project in Nashville, TN as an alternative to locating the project in North Carolina.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Jetstream Aviation, LLC ("Jetstream")

LGM Enterprises, LLC ("LGM") owns a fleet of 32 aircraft. It acquires aircraft at the average rate of 1 per month and intends to grow its fleet to over 50 jets. All of these planes are used in the private jet charter operation and are flown all over the country. These aircraft have very high utilization rates and require constant paint and interior refurbishment.

LGM has created a new company, Jetstream, that is building a facility to paint and refurbish aircraft for LGM and the public.

The competition for this project was Perryville, MO.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Laboratory Corporation of America Holdings ("LabCorp")

LabCorp, together with its with its subsidiaries, is a world-leading life sciences company. Its mission is to improve health and improve lives by delivering world-class diagnostic solutions, bringing innovative medicines to patients faster and using technology to provide better care.

Business activities to be performed at the project site will include operational and information technology functions including senior management, middle management, operational staff, IT designers, software developers and administrators.

Competition for this project included, but were not limited to, Alabama, Arizona, Florida, Ohio and Texas.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.



#### LendingTree, LLC II ("LendingTree")

LendingTree operates an online loan marketplace for consumers seeking loans and other credit-based offerings.

This project is a headquarters relocation and expansion. LendingTree will move its current HQ-based jobs to the new location in addition to creating new jobs.

In addition to North Carolina, LendingTree considered locations in South Carolina.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### National General Management Corp. (NGMC)

NGHC is a publicly-traded specialty personal lines insurance holding company that provides a variety of insurance products, including personal and commercial automobile, homeowners, umbrella, recreational vehicle, supplemental health, lender-placed and other niche insurance products.

The Winston-Salem, NC facility houses accounting, actuarial, sales (product education only roles), analytics, audit, claims, facilities, human resources, IT, Legal, operations and Property & Casualty (P&C) products (research and price adjustment) specialties. This project includes expansion of the current activities to provide customer service and grow the company's technology offerings.

In addition to North Carolina, the company considered locating this project at its existing locations in Baton Rouge, LA; Cleveland, OH and Tijuana, Mexico.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### ITM Medical Isotopes, Inc. ("ITG")

ITG, and its parent, ITM Isotopen Technologien München AG ("ITM") are a group of companies dedicated to the development, production and global supply of innovative diagnostic and therapeutic radionuclides and radiopharmaceuticals. Since 2007, ITG has represented the highest level of quality and reliability in the sourcing, processing, radiolabeling and sales of radionuclides and for the marketing of devices.

This facility is an isotope manufacturing operation that will primarily produce Lutetium 177 for medical use to serve the North American market. Additional isotope production lines are also anticipated, as well as R&D and radiopharmaceutical development and production. Isotopes will be packaged in this facility and distributed throughout North America.

In addition to North Carolina, ITG considered Aurora, CO for the project location.



For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Pendo.io, Inc. ("Pendo")

Pendo produces a product cloud that provides user insight, user guidance and user communication for digital product teams. Product leaders use Pendo to onboard users, increase product adoption and engagement, and to understand the user experience.

This project provides Pendo with a corporate headquarters location and facility to accommodate rapid growth. The project location is the company's primary engineering hub for software engineers and product managers, as well as the primary customer success hub and house back office functions such as finance and HR.

In addition to North Carolina, Pendo considered Nashville, TN for the project location.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Poly-Wood, LLC ("Poly-Wood")

Poly-Wood began in the late 1980s when the outcome of government recycling programs created steadily growing mountains of recycled plastics. The company's low-maintenance, recyclable lumber was welcomed as a premier wood alternative in outdoor furniture with its all-weather endurance, improved aesthetics and exceptional durability.

Poly-Wood will produce its full line of plastic furniture produced from recycled plastics at the project location. This site will also house a fully functional plastics recycling center that will allow the company to work with recycling centers throughout the state to accept, process and offer for resale reground plastic material.

Site selection took place in Indiana, South Carolina (three sites), Georgia (one site), Virginia (two sites) and four locations in North Carolina.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### **Publix Super Markets, Inc. ("Publix")**

Publix is an employee-owned company that sells grocery products including produce, deli, bakery, meat, seafood, dairy, health and beauty care products, general merchandise, and other products and services including a pharmacy and floral departments. Publix's products are delivered to supermarkets through Publix's distribution centers or directly from suppliers. Publix label items are produced in dairy, bakery and deli manufacturing facilities or are manufactured by suppliers.

This project is for the construction of a dry and refrigerated foods distribution center and manufacturing facility.



In addition to North Carolina Publix considered Cherokee County, SC as a project location.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### **RiceWrap Foods Corporation ("RFC")**

RFC is engaged in the activity of cooking, shaping, freezing and packaging of sushi rice shapes. Strategic equity partner, Bumble Bee Seafoods, LLC., provides the finished frozen protein to pack with RFC's product for retail sushi kits, future whole rolls as well as preportioned mega-packs for the food service sector.

The company produces sushi rice shapes that upon thawing return to the taste and texture of freshly made sushi rice. RFC also packages the other components of sushi products such as the protein content (e.g. tuna and salmon) and other components of sushi products. These items are sold to food store chains and providers of institutional food service companies.

The company expects its product to be placed in over 8,000 grocery stores in the first year of full operations. At full production this facility will operate with 3 shifts in the first 3 to 5 years.

RiceWrap considered locations and buildings in North Carolina and Virginia.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Sensus USA Inc. ("Sensus")

Sensus develops advanced technology solutions that enable intelligent use and conservation of critical water and energy resources through differentiated communication systems, metering technologies and data analytics.

Sensus has various operations in the Raleigh-Durham area including a corporate headquarters, research & development operations and a small manufacturing facility. The Sensus headquarters lease is expired in 2018 and Sensus is integrating the headquarters into the R&D operations in the City of Durham and adding capacity to grow the R&D operation.

Competition for this project was Rye Brooke, NY or Bangalore, India.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Shurtape Technologies, LLC ("Shurtape")

Shurtape is an industry-leading manufacturer and marketer of adhesive tape and consumer home and office products. Created in North Carolina, the company is privately-owned and serves a variety of markets, from painting and packaging to HVAC and transportation.



Shurtape is expanding the Southeastern segment of its US markets by creating a site that will service the lower southern states (i.e. Florida, Georgia, Alabama, Mississippi, South Carolina, North Carolina and Tennessee). This site provides jobs in the fields of logistics (distribution) and manufacturing.

The company's site selection was narrowed down to three primary sites - the site in Catawba County, North Carolina together with two competing South Carolina sites located respectively in Greer, SC and Spartanburg, SC.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### Sonic Automotive, Inc.

Sonic is one of the largest automotive retailers in the United States. As of September 30, 2018, the company operated 107 new vehicle franchises in 13 states, 15 collision repair centers and seven EchoPark stores.

This project is a national call center to support sales operation for Sonic's national portfolio of stores. With the migration of customers to a growing online environment, many customers need assistance with website questions. This project will provide the assistance needed by receiving inbound traffic.

The company considered locating the project in Houston, TX; Atlanta, GA; Lancaster or York, SC; or Gaston County, NC.

For information regarding the specific job creation, wages, investment and location of this project please refer to Tables 1 and 2.

#### **Utility Account Awards**

#### **Vance County – Tier 1**

The project would bring much needed utilities to this recently purchased site. Improvements include water lines, sewer lines and a pump station. The project would serve 87 acres

#### **International Logistic Park (Columbus County) – Tier 1**

Infrastructure improvements are needed to provide water and sewer services to serve the International Logistics Park in Columbus County, a mega site with approximately 1,100 acres located at the Columbus/Brunswick county line on US Hwy 74/76. The infrastructure will also benefit the Mid-Atlantic Industrial Rail Park across the Brunswick County line.

Improvements include extending water lines to interconnect the two county's water systems to serve the industrial parks and to provide resiliency in the respective county water systems. A 500,000-gallon elevated water tank is also proposed for adequate water



pressure and to alleviate water main pressure spikes. Sewer infrastructure improvements include addition of a gravity line to serve the site as well as primary and satellite pump stations.

#### Wadesboro (Anson County) – Tier 1

The project will include a new wastewater pump station, force main, water main and gravity sewer. The project will also include access road improvements and stormwater considerations. Over 73 acres will be served by the project.

#### **Person County – Tier 1**

The project would take almost 8,500 linear feet of 16" water line to the site. The county is extending fiber and there is an abundance of power readily available to the location. 1,349 acres would be served by the project.

#### **Camden County - Tier 1**

The project will make significant improvements to industrial access, install sewer collection lines and upgrade a wastewater lagoon. The project also creates a solid foundation for additional phases to follow as the park occupancy increases. 260 acres will be served by the project.

#### **Martin County – Tier 1**

The project would extend sewer infrastructure to the western portion of the park and rehabilitate the elevated storage tank and existing water system in the park. 100 acres would be served by the project.

#### **Edgecombe County – Tier 1**

Edgecombe County is seeking funds to assist Corning with its water and sewer needs. The county was recently selected for this important project that is expected to create 111 jobs. However, the site needs water and sewer improvements. As a result of the grant, the county will extend lines to an existing water main and a new lift station that is being funded by Golden LEAF. The project has been designed to open an additional 50-100 acres for future development.

#### Henderson (Vance County) - Tier 1

The City of Henderson is seeking \$217,272 to provide city water and sewer to Robco Manufacturing, a manufacturer of aluminum marine structures. The company, created in 1983, has 28 current employees and with infrastructure improvements expects to create an additional 10 positions over the next two years. The company is currently served by a private well and septic but in the current environment cannot execute its plan for a 55,000 sq. ft. building expansion.



#### **Davidson County - Tier 2**

Egger Wood Products recently selected Davidson County for its first US-based manufacturing facility, creating 400 jobs in the first phase of development and a total of 700+ long-term. The family-owned company, founded in Austria in 1961, has 17 plants worldwide and employs 7,600 workers in seven countries. The company is a full-range supplier for the furniture industry, interior design, wood construction and laminate flooring sectors. The project site requires upgrades to the water, sewer, rail, access and gas infrastructure and includes support from NC Railroad, Golden LEAF and Community Development Block Grant.

#### Wayne County – Tier 2

The project would provide industrial access, water main, two sewer pump stations and additional sewer lines for this important site with easy access to I-795. The site represents a partnership between the city of Goldsboro, Wayne County and the Wayne County Development Alliance and 118 acres would be served.

#### Middlesex – (Nash County) – Tier 2

The project would complete improvements to existing gravity sewer, water and road infrastructure. The site received funding from the Golden Leaf Foundation earlier this year and, coupled with Utility Account funds, would create a fully served park of 330 acres. Additional available land could increase the site to a total of 600 acres.

#### Reidsville – (Rockingham County) – Tier 2

The project would extend water and sewer to a critical site along US Hwy 29. Included in the costs is the construction of almost 4,500 linear feet of water line, 3,100 linear feet of gravity sewer, 3,100 linear feet of force main and a sewer lift station. 55 acres would be served by the project.

#### **Stanly County - Tier 2**

Stanly County is developing a 76-acre industrial site and seeks an award to assist them in their efforts to get water and sewer to the site. Phase 1 will open 42 acres along Browns Hill Road for development, and the county intends to partner with a private sector developer to put a 50,000 sq. ft. building at the site. The county has committed at least \$1.2 million towards the project and seeks additional funding through the Golden LEAF.

#### **Rutherford County - Tier 2**

The project would make water available for a strategically important site along US 221. Grant funds are being asked to assist in the cost of running over 20,000 linear feet of force main and a 100 GPM lift station. The project will serve 104 acres as well as creating the potential for additional development along the four-mile corridor.



#### VII. Conclusion

The JDIG program has been a widely used tool in the competitive incentives market for attracting investment to North Carolina. The jobs, investment, and spending of projects supported by JDIG grants are believed to enhance the strategic economic development of the state as well as increase revenues to the state's general fund. The program explicitly supports development in economically distressed areas of the state by funding the Utility Account, which provides assistance to local government units in creating jobs. For projects in tier 3 counties, 25% of the total JDIG payment due goes to the Utility Account and for projects in tier 2 counties, 10% of the total payment goes to the Utility Account. Over \$20 million in Tier 1 and Tier 2 infrastructure projects were funded by the Utility Account in 2018.



### Attachment A1. Maximum Annual State Liability under JDIG Awards Made in CY 2018

Company Name	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	Total
Advance Stores Company, Incorporated II		\$539	\$835	\$1,008	\$1,125	\$1,125	\$1,125	\$1,125	\$1,125	\$1,125	\$1,125	\$1,125	\$1,125				\$12,507
Albaad USA, Inc. II	\$181	\$260	\$313	\$344	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375					\$4,098
Arch Capital Services Inc.		\$169	\$386	\$556	\$633	\$633	\$633	\$633	\$633	\$633	\$633	\$633	\$633				\$6,808
AveXis, Inc.			\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248			\$2,976
AvidXchange, Inc. II			\$792	\$1,211	\$1,775	\$2,486	\$2,486	\$2,486	\$2,486	\$2,486	\$2,486	\$2,486	\$2,486	\$2,486			\$26,152
Booz Allen Hamilton Inc.		\$109	\$261	\$286	\$311	\$311	\$311	\$311									\$1,900
Cascades Holding US Inc.		\$78	\$78	\$78	\$78	\$78	\$78										\$468
Cognizant Technology Solutions U.S. Corporation II		\$84	\$128	\$185	\$254	\$254	\$254	\$254	\$254	\$254	\$254	\$254	\$254				\$2,683
Corvid Technologies LLC	\$141	\$325	\$567	\$880	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261					\$12,001
Dentsply North America LLC		\$383	\$443	\$443	\$443	\$443	\$443	\$443	\$443	\$443	\$443	\$443	\$443				\$5,256
Ernst & Young U.S. LLP		\$145	\$225	\$310	\$401	\$401	\$401	\$401	\$401	\$401	\$401	\$401	\$401				\$4,289
Honeywell International Inc.			\$1,842	\$2,768	\$3,695	\$4,583	\$5,464	\$5,464	\$5,464	\$5,464	\$5,464	\$5,464	\$5,464	\$5,464			\$56,600
Ipreo US LLC II		\$123	\$197	\$246	\$246	\$246	\$246	\$246	\$246	\$246	\$246	\$246	\$246				\$2,780
ITM Medical Isotopes, Inc.			\$5	\$22	\$58	\$113	\$179	\$179	\$179	\$179	\$179	\$179	\$179	\$179			\$1,630
Jetstream Aviation, LLC		\$76	\$150	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212				\$2,346
Laboratory Corporation of America Holdings		\$474	\$735	\$888	\$888	\$989	\$989	\$989	\$989	\$989	\$989	\$989	\$989				\$10,897
LendingTree, LLC II			\$292	\$547	\$803	\$1,058	\$1,058	\$1,058	\$1,058	\$1,058	\$1,058	\$1,058	\$1,058	\$1,058			\$11,164
National General Management Corp. (NGMC)		\$145	\$308	\$421	\$517	\$604	\$604	\$604	\$604	\$604	\$604	\$604	\$604				\$6,223
Pendo.io, Inc.		\$145	\$338	\$595	\$888	\$1,219	\$1,219	\$1,219	\$1,219	\$1,219	\$1,219	\$1,219	\$1,219				\$11,718
Poly-Wood, LLC		\$53	\$149	\$262	\$376	\$498	\$498	\$498	\$498	\$498							\$3,330
Publix Super Markets, Inc.					\$742	\$847	\$1,017	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$1,330	\$14,576
RiceWrap Foods Corporation		\$163	\$215	\$215	\$215	\$215	\$215	\$215	\$215	\$215	\$215	\$215	\$215				\$2,528
Sensus USA Inc.	\$65	\$178	\$294	\$411	\$467	\$467	\$467	\$467	\$467	\$467	\$467	\$467					\$4,684
Shurtape Technologies, LLC			\$7	\$9	\$42	\$67	\$67	\$67	\$67	\$67	\$67	\$67	\$67				\$661
Sonic Automotive, Inc.			\$315	\$456	\$590	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688		<u> </u>	\$7,553
Total	\$387	\$3,449	\$9,123	\$12,601	\$16,643	\$19,421	\$20,538	\$20,773	\$20,462	\$20,462	\$19,964	\$19,964	\$17,861	\$11,520	\$1,330	\$1,330	\$215,828

Note: Values shown in thosands



## **Attachment A2. Maximum Annual Grant Amount Payable to CY 2018 Grantees**

Company Name	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	Total
Advance Stores Company, Incorporated II		\$404	\$626	\$756	\$844	\$844	\$844	\$844	\$844	\$844	\$844	\$844	\$844				\$9,380
Albaad USA, Inc. II	\$163	\$234	\$282	\$310	\$338	\$338	\$338	\$338	\$338	\$338	\$338	\$338					\$3,688
Arch Capital Services Inc.		\$127	\$290	\$417	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475				\$5,106
AveXis, Inc.			\$186	\$186	\$186	\$186	\$186	\$186	\$186	\$186	\$186	\$186	\$186	\$186			\$2,232
AvidXchange, Inc. II			\$594	\$908	\$1,331	\$1,865	\$1,865	\$1,865	\$1,865	\$1,865	\$1,865	\$1,865	\$1,865	\$1,865			\$19,614
Booz Allen Hamilton Inc.		\$98	\$235	\$257	\$280	\$280	\$280	\$280									\$1,710
Cascades Holding US Inc.		\$78	\$78	\$78	\$78	\$78	\$78										\$468
Cognizant Technology Solutions U.S. Corporation II		\$63	\$96	\$139	\$191	\$191	\$191	\$191	\$191	\$191	\$191	\$191	\$191				\$2,012
Corvid Technologies LLC	\$106	\$244	\$425	\$660	\$946	\$946	\$946	\$946	\$946	\$946	\$946	\$946					\$9,001
Dentsply North America LLC		\$287	\$332	\$332	\$332	\$332	\$332	\$332	\$332	\$332	\$332	\$332	\$332				\$3,942
Ernst & Young U.S. LLP		\$109	\$169	\$233	\$301	\$301	\$301	\$301	\$301	\$301	\$301	\$301	\$301				\$3,217
Honeywell International Inc.			\$1,382	\$2,076	\$2,771	\$3,437	\$4,098	\$4,098	\$4,098	\$4,098	\$4,098	\$4,098	\$4,098	\$4,098			\$42,450
Ipreo US LLC II		\$92	\$148	\$185	\$185	\$185	\$185	\$185	\$185	\$185	\$185	\$185	\$185				\$2,085
ITM Medical Isotopes, Inc.			\$5	\$20	\$52	\$102	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161			\$1,467
Jetstream Aviation, LLC		\$76	\$150	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212	\$212				\$2,346
Laboratory Corporation of America Holdings		\$356	\$551	\$666	\$666	\$742	\$742	\$742	\$742	\$742	\$742	\$742	\$742				\$8,173
LendingTree, LLC II			\$219	\$410	\$602	\$794	\$794	\$794	\$794	\$794	\$794	\$794	\$794	\$794			\$8,373
National General Management Corp. (NGMC)		\$131	\$277	\$379	\$465	\$544	\$544	\$544	\$544	\$544	\$544	\$544	\$544				\$5,601
Pendo.io, Inc.		\$109	\$254	\$446	\$666	\$914	\$914	\$914	\$914	\$914	\$914	\$914	\$914				\$8,789
Poly-Wood, LLC		\$53	\$149	\$262	\$376	\$498	\$498	\$498	\$498	\$498							\$3,330
Publix Super Markets, Inc.					\$668	\$762	\$915	\$1,197	\$1,197	\$1,197	\$1,197	\$1,197	\$1,197	\$1,197	\$1,197	\$1,197	\$13,118
RiceWrap Foods Corporation		\$122	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161	\$161				\$1,896
Sensus USA Inc.	\$49	\$134	\$221	\$308	\$350	\$350	\$350	\$350	\$350	\$350	\$350	\$350					\$3,513
Shurtape Technologies, LLC			\$6	\$8	\$38	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	,		\$595
Sonic Automotive, Inc.			\$284	\$410	\$531	\$619	\$619	\$619	\$619	\$619	\$619	\$619	\$619	\$619	·	·	\$6,798
Total	\$317	\$2,716	\$7,118	\$9,819	\$13,044	\$15,214	\$16,087	\$16,290	\$16,010	\$16,010	\$15,512	\$15,512	\$13,879	\$8,980	\$1,197	\$1,197	\$168,903

Note: Values shown in thosands



## Attachment A3. Maximum Annual Grant Amount Payable to Utility Account Under JDIG Awards Made in CY 2018

Company Name	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	Total
Advance Stores Company, Incorporated II		\$135	\$209	\$252	\$281	\$281	\$281	\$281	\$281	\$281	\$281	\$281	\$281				\$3,127
Albaad USA, Inc. II	\$18	\$26	\$31	\$34	\$38	\$38	\$38	\$38	\$38	\$38	\$38	\$38					\$410
Arch Capital Services Inc.		\$42	\$97	\$139	\$158	\$158	\$158	\$158	\$158	\$158	\$158	\$158	\$158				\$1,702
AveXis, Inc.			\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62			\$744
AvidXchange, Inc. II			\$198	\$303	\$444	\$622	\$622	\$622	\$622	\$622	\$622	\$622	\$622	\$622			\$6,538
Booz Allen Hamilton Inc.		\$11	\$26	\$29	\$31	\$31	\$31	\$31									\$190
Cascades Holding US Inc.		\$0	\$0	\$0	\$0	\$0	\$0										\$0
Cognizant Technology Solutions U.S. Corporation II		\$21	\$32	\$46	\$64	\$64	\$64	\$64	\$64	\$64	\$64	\$64	\$64				\$671
Corvid Technologies LLC	\$35	\$81	\$142	\$220	\$315	\$315	\$315	\$315	\$315	\$315	\$315	\$315					\$3,000
Dentsply North America LLC		\$96	\$111	\$111	\$111	\$111	\$111	\$111	\$111	\$111	\$111	\$111	\$111				\$1,314
Ernst & Young U.S. LLP		\$36	\$56	\$78	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100				\$1,072
Honeywell International Inc.			\$461	\$692	\$924	\$1,146	\$1,366	\$1,366	\$1,366	\$1,366	\$1,366	\$1,366	\$1,366	\$1,366			\$14,150
Ipreo US LLC II		\$31	\$49	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62				\$695
ITM Medical Isotopes, Inc.			\$1	\$2	\$6	\$11	\$18	\$18	\$18	\$18	\$18	\$18	\$18	\$18			\$163
Jetstream Aviation, LLC		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0
Laboratory Corporation of America Holdings		\$119	\$184	\$222	\$222	\$247	\$247	\$247	\$247	\$247	\$247	\$247	\$247				\$2,724
LendingTree, LLC II			\$73	\$137	\$201	\$265	\$265	\$265	\$265	\$265	\$265	\$265	\$265	\$265			\$2,791
National General Management Corp. (NGMC)		\$15	\$31	\$42	\$52	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60				\$622
Pendo.io, Inc.		\$36	\$85	\$149	\$222	\$305	\$305	\$305	\$305	\$305	\$305	\$305	\$305				\$2,929
Poly-Wood, LLC		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0							\$0
Publix Super Markets, Inc.					\$74	\$85	\$102	\$133	\$133	\$133	\$133	\$133	\$133	\$133	\$133	\$133	\$1,458
RiceWrap Foods Corporation		\$41	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54				\$632
Sensus USA Inc.	\$16	\$45	\$74	\$103	\$117	\$117	\$117	\$117	\$117	\$117	\$117	\$117					\$1,171
Shurtape Technologies, LLC			\$1	\$1	\$4	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$7			\$66
Sonic Automotive, Inc.			\$32	\$46	\$59	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$69			\$755
Total	\$70	\$733	\$2,005	\$2,782	\$3,599	\$4,208	\$4,451	\$4,483	\$4,452	\$4,452	\$4,452	\$4,452	\$3,982	\$2,540	\$133	\$133	\$46,925

Note: Values shown in thosands



# <u>Attachment B. Estimated Lifetime Fiscal and Economic Impacts for Grants</u> <u>Awarded in CY 2003-2018</u>

Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2003	Albaad USA, Inc.	10	200	416	616	\$194	\$0.8
2003	General Electric Company	9	200	174	374	\$359	\$4.8
2003	Total (Grant Term is average)	10	400	590	990	\$554	\$5.6
2004	Altec Industries, Inc.	11	350	302	652	\$240	\$2.9
2004	Cellco Partnership d/b/a Verizon Wireless	10	1,211	1,938	3,149	\$1,207	\$20.7
2004	Credit Suisse Securities (USA) LLC (I)	10	400	344	744	\$2,470	\$88.4
2004	Cree, Inc. I	11	275	731	1,006	\$903	\$16.9
2004	Hospira, Inc.	10	152	380	532	\$317	\$8.2
2004	Merck Sharp & Dohme Corp.	12	200	360	560	\$1,430	\$20.2
2004	NetApp, Inc. I	10	361	410	771	\$2,520	\$98.9
2004	Pactiv LLC (fka Prairie Packaging, Inc.)	10	242	140	382	\$444	\$14.0
2004	TWC Administration LLC (I)	10	350	305	655	\$372	\$7.3
2004	Total (Grant Term is average)	10	3,541	4,910	8,451	\$9,902	\$277.5
2005	American Institute of Certified Public Accountants	12	360	179	539	\$606	\$11.3
2005	Target Corporation	10	580	270	850	\$363	\$5.5
2005	Total (Grant Term is average)	11	940	449	1,389	\$969	\$16.8
2006	Credit Suisse Securities (USA) LLC (II)	10	575	282	857	\$1,022	\$28.6
2006	Fidelity Global Brokerage Group, Inc.	12	2,000	772	2,772	\$4,300	\$93.8
2006	MOM Brands Company (f/k/a Malt-O-Meal)	10	164	247	411	\$351	\$9.9
2006	Novartis Vaccines and Diagnostics, Inc. I	12	350	1,038	1,388	\$1,463	\$41.2
2006	Quintiles Transnational Corp.	12	1,000	830	1,830	\$963	\$4.7
2006	Ralph Lauren Corporation I	9	200	43	243	\$1,746	\$77.7



Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2006	Total (Grant Term is average)	11	4,289	3,212	7,501	\$9,845	\$255.9
2007	Honda Aero, Inc.	12	70	116	186	\$339	\$11.5
2007	Honda Aircraft Company, LLC	12	283	672	955	\$754	\$12.3
2007	NetApp, Inc. II	10	646	418	1,064	\$1,080	\$24.4
2007	Pharmaceutical Research Associates, Inc.	9	494	419	913	\$422	\$5.0
2007	Total (Grant Term is average)	11	1,493	1,625	3,118	\$2,594	\$53.2
2008	HCL America Inc.	10	513	341	854	\$407	\$0.8
2008	Spirit AeroSystems North Carolina, Inc.	12	1,031	1,437	2,468	\$2,944	\$39.2
2008	TWC Administration LLC (II)	9	200	136	336	\$440	\$12.6
2008	Total (Grant Term is average)	10	1,744	1,914	3,658	\$3,791	\$52.7
2009	AFI US LLC (f/k/a Ally US LLC and GMAC)	9	200	234	434	\$272	\$2.1
2009	ASCO Power Technologies, L.P.	9	328	425	753	\$367	\$4.3
2009	Bayer CropScience LP	9	128	124	252	\$149	\$0.7
2009	Continental Automotive Systems, Inc.	9	338	368	706	\$346	\$7.3
2009	DB Global Technology, Inc. I	11	319	584	903	\$724	\$13.7
2009	Electrolux Home Products, Inc. I	12	738	912	1,650	\$1,274	\$13.3
2009	EMC Corporation	9	397	850	1,247	\$752	\$13.5
2009	Innovative Emergency Management, Inc.	12	430	367	797	\$619	\$9.0
2009	Loparex LLC	9	128	166	294	\$198	\$1.9
2009	Premier Healthcare Solutions, Inc.	9	300	241	541	\$292	\$6.0
2009	Siemens Energy, Inc. I	9	226	147	373	\$236	\$2.1
2009	Zenta Mortgage Services, LLC	9	1,002	883	1,885	\$555	\$2.8
2009	Total (Grant Term is average)	10	4,534	5,301	9,835	\$5,785	\$76.6
2010	ABB Inc.	9	130	311	441	\$295	\$6.9
2010	BAE Systems Shared Services Inc.	9	176	157	333	\$189	\$4.5
2010	Caterpillar Inc. (Butterfly)	11	325	1,320	1,645	\$834	\$23.4



Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2010	Caterpillar Inc. (Camo)	11	392	1,125	1,517	\$758	\$13.1
2010	Celgard, LLC I	11	289	291	580	\$381	\$4.8
2010	Citco Fund Services (USA) Inc.	9	258	336	594	\$223	\$2.5
2010	Clearwater Paper Corporation	12	250	813	1,063	\$762	\$11.5
2010	Cree, Inc. II	10	244	922	1,166	\$762	\$22.7
2010	Hewitt Associates L.L.C. (d/b/a Aon Hewitt)	9	463	538	1,001	\$517	\$14.0
2010	Husqvarna Professional Products, Inc.	9	160	663	823	\$224	\$3.0
2010	Novartis Vaccines and Diagnostics, Inc. II	9	100	125	225	\$141	\$1.3
2010	Novo Nordisk Pharmaceutical Industries, Inc.	10	85	145	230	\$117	\$0.8
2010	Plastek Industries, Inc.	9	250	197	447	\$264	\$3.4
2010	Siemens Energy, Inc. (Smart Grid)	9	139	173	312	\$156	\$2.5
2010	Siemens Energy, Inc. II	12	825	2,784	3,609	\$2,149	\$32.3
2010	SPX Corporation	11	180	161	341	\$250	\$4.2
2010	TIMCO Aerosystems, LLC	9	275	421	696	\$211	\$3.2
2010	Total (Grant Term is average)	10	4,541	10,482	15,023	\$8,232	\$154.3
2011	American Roller Bearing Company of North Carolina	9	231	283	514	\$285	\$4.0
2011	AptarGroup, Inc.	9	150	118	268	\$138	\$1.9
2011	Capgemini Financial Services USA Inc.	5	550	547	1,097	\$222	\$0.9
2011	Celgard, LLC II	11	250	255	505	\$362	\$6.1
2011	Chiquita Brands International, Inc.	11	417	607	1,024	\$826	\$1.7
2011	CTL Packaging USA, Inc.	10	131	134	265	\$197	\$4.3
2011	Eaton Corporation	10	120	184	304	\$120	\$0.6
2011	ESA Management, LLC	12	170	267	437	\$419	\$8.5
2011	Infinisource, Inc.	8	162	90	252	\$121	\$2.1
2011	Linamar North Carolina, Inc. I	9	363	693	1,056	\$530	\$10.2
2011	LORD Corporation	8	117	184	301	\$119	\$1.8



Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2011	Pittsburgh Glass Works, LLC	10	260	286	546	\$296	\$5.5
2011	Red Hat, Inc. I	12	240	554	794	\$749	\$21.1
2011	Red Hat, Inc. II	12	300	694	994	\$761	\$19.7
2011	Semprius, Inc.	11	256	967	1,223	\$421	\$0.1
2011	Sequenom Center for Molecular Medicine, LLC	9	242	246	488	\$2,110	\$92.6
2011	TWC Administration LLC (III)	9	225	353	578	\$363	\$8.6
2011	Total (Grant Term is average)	10	4,184	6,462	10,646	\$8,039	\$189.7
2012	Ashley Furniture Industries, Inc.	10	550	444	994	\$522	\$3.6
2012	Caterpillar Inc. (Bee)	9	199	501	700	\$486	\$13.3
2012	Citrix Systems, Inc.	12	337	380	717	\$505	\$3.8
2012	Deere-Hitachi Construction Machinery Corporation	9	340	724	1,064	\$703	\$16.3
2012	Denver Global Products, Inc.	10	450	639	1,089	\$560	\$9.0
2012	Gildan Yarns, LLC I	10	170	138	308	\$166	\$1.5
2012	GKN Driveline North America, Inc. I	10	131	223	354	\$164	\$2.0
2012	Hamilton Sundstrand Corporation	12	325	501	826	\$1,579	\$38.3
2012	Herbalife International of America, Inc.	11	493	900	1,393	\$963	\$20.1
2012	Inmar, Inc.	10	212	161	373	\$236	\$1.5
2012	JELD-WEN, Inc.	9	142	219	361	\$229	\$2.8
2012	Klausner Lumber Two, LLC	11	350	725	1,075	\$557	\$2.3
2012	Leviton Manufacturing Co., Inc.	8	152	181	333	\$141	\$1.4
2012	Linamar North Carolina, Inc. II	9	250	439	689	\$333	\$4.2
2012	NetApp, Inc. III	10	460	518	978	\$581	\$1.8
2012	Ralph Lauren Corporation II	9	500	335	835	\$285	\$2.9
2012	Reed Elsevier Inc.	10	350	353	703	\$508	\$4.3
2012	S. & D. Coffee, Inc.	10	200	680	880	\$371	\$6.5
2012	Schletter Inc.	9	305	411	716	\$278	\$0.6



Award Year	Company Name		Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2012	Sheetz Distribution Services, LLC	12	254	170	424	\$273	\$2.4
2012	Sid Tool Co., Inc.	12	400	617	1,017	\$702	\$1.4
2012	Valley Fine Foods Company, Inc.	10	305	557	862	\$372	\$3.2
2012	XPO Logistics, Inc. I	10	201	191	392	\$222	\$2.1
2012	Total (Grant Term is average)	10	7,076	10,008	17,084	\$10,734	\$145.0
2013	AIG PC Global Services, Inc.	10	230	222	452	\$312	\$7.5
2013	AREVA INC.	9	130	121	251	\$268	\$7.2
2013	ASMO Greenville of North Carolina, Inc.	12	200	357	557	\$292	\$5.2
2013	Castle Branch, Inc.	8	420	135	555	\$181	\$3.5
2013	DB Global Technology, Inc. II	10	431	416	847	\$469	\$4.2
2013	Electrolux Home Products, Inc. III	12	810	1,120	1,930	\$1,513	\$14.2
2013	Evalueserve, Inc.	10	400	330	730	\$378	\$7.7
2013	General Electric Company (Aviation Division)	12	242	579	821	\$457	\$2.7
2013	Gildan Yarns, LLC II	12	501	376	877	\$756	\$28.5
2013	InVue Security Products Inc.	9	70	108	178	\$87	\$1.7
2013	Ipreo US LLC	9	250	229	479	\$324	\$4.7
2013	KSM Castings NC Inc.	12	189	199	388	\$231	\$2.5
2013	MetLife Group, Inc.	12	2,622	3,242	5,864	\$5,379	\$50.1
2013	Owens Corning Composite Materials, LLC	10	110	153	263	\$275	\$11.8
2013	Rack Room Shoes, Inc.	7	87	134	221	\$83	\$1.7
2013	RC Creations, LLC	12	120	242	362	\$244	\$9.4
2013	Sturm, Ruger & Company, Inc.	12	473	545	1,018	\$931	\$36.3
2013	Syngenta Crop Protection, LLC	12	150	201	351	\$342	\$9.3
2013	XPO Logistics, Inc. II	9	287	198	485	\$535	\$16.0
2013	Total (Grant Term is average)	10	7,722	8,909	16,631	\$13,057	\$224.2
2014	Advance Stores Company, Incorporated	12	600	828	1,428	\$1,310	\$9.8



Award Year	Company Name		Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2014	Argos Therapeutics, Inc.	12	236	812	1,048	\$2,654	\$96.4
2014	AvidXchange, Inc.	12	603	832	1,435	\$1,638	\$44.4
2014	Cisco Systems, Inc.	12	550	759	1,309	\$1,182	\$16.7
2014	Cognizant Technology Solutions U.S. Corporation	12	500	506	1,006	\$1,371	\$37.5
2014	Enviva Management Company, LLC	12	160	762	922	\$608	\$11.3
2014	GKN Driveline Newton, LLC	12	228	407	635	\$845	\$33.6
2014	GKN Driveline North America, Inc. II	12	105	210	315	\$229	\$3.8
2014	HCL America Inc. II	12	1,237	1,204	2,441	\$2,035	\$20.4
2014	Ideal Fastener Corporation		155	123	278	\$222	\$4.8
2014	Linamar Forgings, Inc.		125	239	364	\$217	\$4.0
2014	Patheon Manufacturing Services LLC		488	2,638	3,126	\$1,877	\$38.5
2014	RBUS, Inc.	12	580	258	838	\$546	\$8.8
2014	Richelieu Hosiery USA Inc.	12	205	119	324	\$221	\$2.2
2014	Sealed Air Corporation	12	1,262	1,741	3,003	\$3,168	\$38.4
2014	Spectra Group Inc.	12	250	243	493	\$445	\$9.4
2014	Total (Grant Term is average)	12	7,284	11,681	18,965	\$18,565	\$380.0
2015	Albemarle Corporation	12	120	306	426	\$407	\$9.0
2015	Ashley Furniture Industries, Inc. II	12	454	855	1,309	\$604	\$5.3
2015	BSH Home Appliances Corporation II	12	460	1,202	1,662	\$590	\$2.0
2015	Corning Optical Communications LLC	12	150	383	533	\$342	\$6.7
2015	DB Global Technology, Inc. III	12	250	611	861	\$543	\$7.2
2015	Dimensional Fund Advisors LP	12	316	806	1,122	\$1,336	\$33.7
2015	Fidelity Global Brokerage Group, Inc. II	12	600	1,418	2,018	\$1,625	\$23.7
2015	Frontier Communications of the Carolinas LLC	12	200	281	481	\$240	\$4.1
2015	Herbalife International of America, Inc. II	12	301	776	1,077	\$645	\$9.0
2015	Interactive Purecloud, Inc.	12	200	489	689	\$406	\$6.4



Award Year	Company Name		Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2015	Metal Works Mfg. Co.	12	86	179	265	\$132	\$1.7
2015	Novo Nordisk Pharmaceutical Industries, Inc. III	12	691	4,276	4,967	\$7,361	\$208.8
2015	Premier Research International LLC	12	260	683	943	\$568	\$9.5
2015	RBUS, Inc. II	12	500	701	1,201	\$583	\$12.9
2015	Royal Appliance Mfg. Co.	12	200	398	598	\$613	\$14.5
2015	Total (Grant Term is average)	12	4,788	13,363	18,151	\$15,995	\$354.4
2016	Aurobindo Pharma USA Inc.	12	275	1,231	1,506	\$1,126	\$15.8
2016	Avadim Technologies Inc.	12	551	1,359	1,910	\$1,817	\$43.2
2016	Citrix Systems, Inc. II	10	400	640	1,040	\$659	\$8.1
2016	Corning Optical Communications LLC (Cable)	12	205	345	550	\$460	\$8.7
2016	CSX Intermodal Terminals, Inc.	12	149	170	319	\$2,485	\$97.1
2016	Everest Textile USA, LLC	12	610	698	1,308	\$733	\$15.5
2016	GF Linamar LLC	12	350	349	699	\$606	\$8.4
2016	GKN Driveline Newton, LLC II	12	143	284	427	\$307	\$5.9
2016	GKN Driveline North America, Inc. III	12	159	316	475	\$449	\$10.7
2016	INC Research, LLC II	8	550	836	1,386	\$750	\$6.2
2016	JELD-WEN, Inc. II	12	206	313	519	\$456	\$7.2
2016	K-Flex USA L.L.C.	12	100	125	225	\$231	\$4.4
2016	LendingTree, LLC	12	314	1,061	1,375	\$1,106	\$22.7
2016	PrescientCo Inc.	12	205	258	463	\$444	\$9.6
2016	Relias Learning LLC	12	470	790	1,260	\$1,583	\$43.5
2016	Total (Grant Term is average)		4,687	8,775	13,462	\$13,212	\$307.0
2017	ABC Phones of North Carolina, Inc. (D/B/A A Wireless)	12	250	399	649	\$640	\$11.2
2017	Albemarle Corporation II	12	170	271	441	\$390	\$6.9
2017	Allstate Insurance Company	12	2,250	7,050	9,300	\$3,909	\$5.6
2017	AXA Equitable Life Insurance Company	10	550	877	1,427	\$891	\$4.2



Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2017	Clearwater Paper Corporation II	12	180	605	785	\$612	\$12.4
2017	Conduent Business Services, LLC	12	200	319	519	\$344	\$2.1
2017	Continental Automotive Systems, Inc. (Burke)	12	160	286	446	\$444	\$10.6
2017	Corning Incorporated (Agate)	12	111	78	189	\$225	\$6.0
2017	Corning Incorporated (Excalibur)	12	317	537	854	\$932	\$18.6
2017	Corning Incorporated (Fiber)	12	200	279	479	\$536	\$12.2
2017	Corning Optical Communications LLC (Cable II)	12	210	353	563	\$500	\$8.6
2017	Credit Suisse Securities (USA) LLC (III)	12	1,200	1,390	2,590	\$2,842	\$17.6
2017	Dhollandia MFG, LLC	12	150	196	346	\$223	\$3.7
2017	EGGER Wood Products LLC	12	400	705	1,105	\$1,023	\$17.7
2017	Fibertex Personal Care Corporation	12	145	219	364	\$327	\$6.4
2017	Fresenius Kabi USA, LLC	12	445	1,066	1,511	\$853	\$12.8
2017	Infosys Limited (d/b/a Infosys Limited of India)	12	2,000	2,158	4,158	\$2,920	\$24.4
2017	Mako Medical Laboratories LLC	12	153	125	278	\$226	\$2.9
2017	NN, Inc.	12	200	319	519	\$511	\$11.9
2017	Sunrise Global Marketing LLC	12	187	260	447	\$428	\$12.6
2017	Triangle Tyre (USA) Technologies LLC	12	800	1,277	2,077	\$2,467	\$16.3
2017	Trilliant Networks, Inc.	12	130	140	270	\$220	\$3.1
2017	Tristone Flowtech USA Inc.	12	302	340	642	\$281	\$1.8
2017	Total (Grant Term is average)	12	10,710	19,249	29,959	\$21,745	\$229.5
2018	Advance Stores Company, Incorporated II	12	435	686	1,121	\$1,002	\$4.4
2018	Albaad USA, Inc. II	12	302	716	1,018	\$810	\$19.6
2018	Arch Capital Services Inc.	12	365	544	909	\$761	\$3.8
2018	AveXis, Inc.	12	200	475	675	\$919	\$19.9
2018	AvidXchange, Inc. II	12	1,229	1,939	3,168	\$2,584	\$32.9
2018	Booz Allen Hamilton Inc.	7	208	196	404	\$194	\$2.4



Award Year	Company Name	Grant Term (Years)	Expected Jobs	Indirect and Induced Jobs	Total Jobs	Estimated NC GDP Impact (millions)	Estimated Net State Revenue Impact (millions)
2018	Cascades Holding US Inc.	6	66	155	221	\$143	\$3.8
2018	Cognizant Technology Solutions U.S. Corporation II	12	300	479	779	\$704	\$17.0
2018	Corvid Technologies LLC	12	367	730	1,097	\$764	\$6.3
2018	Dentsply North America LLC	12	320	404	724	\$959	\$20.1
2018	Ernst & Young U.S. LLP	12	375	348	723	\$596	\$11.5
2018	Honeywell International Inc.	12	750	1,183	1,933	\$7,955	\$248.5
2018	Ipreo US LLC II	12	250	399	649	\$550	\$8.7
2018	ITM Medical Isotopes, Inc.	12	137	765	902	\$1,037	\$31.0
2018	Jetstream Aviation, LLC	12	145	535	957	\$880	\$8.7
2018	Laboratory Corporation of America Holdings	12	422	602	1,038	\$969	\$13.2
2018	LendingTree, LLC II	12	436	1,854	2,480	\$1,959	\$34.1
2018	National General Management Corp. (NGMC)	12	626	224	369	\$414	\$6.2
2018	Pendo.io, Inc.	12	590	664	1,254	\$1,182	\$15.6
2018	Poly-Wood, LLC	9	384	458	842	\$439	\$8.2
2018	Publix Super Markets, Inc.	12	1,000	670	1,670	\$1,385	\$7.7
2018	RiceWrap Foods Corporation	12	305	446	751	\$514	\$7.5
2018	Sensus USA Inc.	12	301	547	848	\$607	\$5.0
2018	Shurtape Technologies, LLC	12	100	152	252	\$199	\$4.4
2018	Sonic Automotive, Inc.	12	500	217	717	\$518	\$3.4
2018	Total (Grant Term is average)	11	10,113	15,385	25,498	\$28,043	\$544.0



## Attachment C. Certified JDIG Grantee Report Findings for Payments Made in CY 2018 (All Grantees)

Note: 2017 is the latest year company results have been certified. 2017 information is not included for several companies whose annual grantee reports have not been finalized. Most delays relate to changing names, corporate structures, or completing financial statements. Any of these could be eligible for payments based on CY 2017 performance. The companies are:Albemarle Corporation I, Aurobindo Pharma U.S.A., Inc., Bayer Cropscience LP, Citco Fund Services (USA) Inc., EMC Corporation, Enviva Management Company, LLC, Everest Textile USA, LLC, Frontier Communications of the Carolinas LLC, GKN Driveline North America, Inc. I (Roxboro), GKN Driveline North America, Inc. II (Alamance & Lee), GKN Driveline North America, Inc. III, Honda Aero, Inc., JELD-WEN, Inc. I, JELD-WEN, Inc. II, K-Flex USA L.L.C., LendingTree, LLC I, Sealed Air Corporation, Siemens Energy Inc. I (637), Siemens Energy, Inc. II (Cardinal), TWC Administration LLC (II), and TWC Administration LLC (III).

Some companies were paid based on CY 2016 performance in 2018 due to the types of delays noted above as well as delayed appropriations to use for making grant payments. They are included here.

Term Year	Company Name	Total Certified Jobs	Total Certified Jobs Retained	Reported Average Wage	Reported Investment	Annual Disbursement to Company	Annual Disbursement to Utility Account	Eligible Withholdings
2016	AIG PC Global	158	123	\$177,462	\$5,055,283	\$424,586	\$141,529	\$1,236,632
2016	Fidelity Global	2,023	1,700	\$124,906	\$74,191,163	\$4,783,000	\$1,594,000	\$13,306,152
2016	Hamilton	344	-	\$178,742		\$1,124,882	\$374,961	\$2,703,942
2016	Honda Aero, Inc.	64	33	\$139,212	\$26,835,257	\$167,000	\$29,000	\$457,610
2016	InVue Security	47	88	\$116,377		\$56,219	\$18,739	\$248,650
2016	IQVIA RDS Inc. (fka	1,000	1,572	\$131,555	\$55,779,067	\$2,206,000	\$735,000	\$9,899,278
2016	Ralph Lauren	206	1,273	\$44,306	\$34,161,024	\$160,000	\$54,000	\$380,971
2016	Ralph Lauren	57	1,422	\$76,376	\$104,708,793	\$0	\$0	\$289,889
2016	RBUS, Inc. I	264	198	\$50,169		\$107,438	\$35,813	\$567,137
2016	RBUS, Inc. II	-	462	\$0		\$0	\$0	\$0
2016	RC Creations, LLC	132	-	\$31,455	\$35,619,639	\$75,000	\$25,000	\$169,030
2016	Relias LLC (fka Relias	29	313	\$74,204		\$0	\$0	\$34,499



Term Year	Company Name	Total Certified Jobs	Total Certified Jobs Retained	Reported Average Wage	Reported Investment	Annual Disbursement to Company	Annual Disbursement to Utility Account	Eligible Withholdings
2016	Seqirus Inc. I (fka	359	177	\$86,423	\$581,125,642	\$571,000	\$190,000	\$1,743,530
2016	Seqirus Inc. II (fka	104	432	\$87,146	\$34,032,647	\$289,793	\$96,598	\$606,455
2016	Siemens Energy, Inc.	218	1,891	\$93,118	\$45,307,807	\$392,250	\$130,750	\$952,643
2016	Siemens Energy, Inc.	746	1,363	\$108,353	\$189,470,428	\$2,013,418	\$671,139	\$3,754,499
2016	XPO Logistics, Inc. I	201	83	\$85,347		\$332,250	\$110,750	\$848,809
2017	Advance Stores	643	-	\$134,981		\$1,468,346	\$489,449	\$3,525,413
2017	AIG PC Global	290	123	\$146,991	\$5,055,283	\$551,250	\$183,750	\$1,720,026
2017	Ally Financial Inc.	188	876	\$218,754	\$10,590,629	\$519,000	\$173,000	\$2,748,128
2017	Ashley Furniture	1,384	146	\$44,653	\$83,159,396	\$345,100	\$60,900	\$2,328,232
2017	Association of	401	208	\$107,812	\$10,100,000	\$604,000	\$201,000	\$2,122,338
2017	Avadim	29	57	\$45,381	\$0	\$0	\$0	\$45,606
2017	AvidXchange, Inc. I	683	205	\$71,617	\$0	\$558,000	\$186,000	\$1,904,982
2017	BAE Systems Shared	162	-	\$79,522		\$225,750	\$75,250	\$599,680
2017	Caterpillar Inc.	443	1,017	\$46,018	\$27,819,121	\$351,050	\$61,950	\$779,040
2017	Cisco Systems, Inc.	549	4,747	\$111,094		\$1,164,000	\$388,000	\$2,964,884
2017	Citrix Systems, Inc. I	412	191	\$95,667	\$32,299,662	\$805,500	\$268,500	\$2,407,674
2017	Citrix Systems, Inc. II	-	603	\$0		\$0	\$0	\$0
2017	Clearwater Paper	270	61	\$66,298	\$267,382,432	\$314,000	\$0	\$786,717
2017	Cognizant	296	2,446	\$87,605		\$294,005	\$98,001	\$1,228,100
2017	Continental	324	384	\$51,997	\$32,043,237	\$269,250	\$89,750	\$762,931
2017	Corning Optical	213	1,600	\$58,538		\$54,750	\$18,250	\$368,944
2017	Corning Optical	60	558	\$151,961	\$0	\$93,750	\$31,250	\$304,936
2017	Credit Suisse	552	400	\$90,802	\$69,808,731	\$1,194,018	\$398,006	\$2,318,189
2017	Cree, Inc. II	521	1,941	\$73,944	\$208,424,991	\$232,500	\$77,500	\$1,686,995
2017	DB Global	315	474	\$118,107	\$7,121,593	\$881,250	\$293,750	\$1,731,123
2017	DB Global	424	365	\$109,957	\$13,678,502	\$605,250	\$201,750	\$2,337,378



Term Year	Company Name	Total Certified Jobs	Total Certified Jobs Retained	Reported Average Wage	Reported Investment	Annual Disbursement to Company	Annual Disbursement to Utility Account	Eligible Withholdings
2017	DB Global	39	750	\$110,101	\$8,432,467	\$0	\$0	\$275,480
2017	Dimensional Fund	185	-	\$159,989	\$0	\$402,750	\$134,250	\$1,156,064
2017	Electrolux Home	743	49	\$117,851	\$13,767,567	\$2,067,971	\$689,324	\$4,765,057
2017	ESA Management,	209	46	\$154,138		\$410,250	\$136,750	\$1,819,312
2017	Evalueserve Inc.	41	2	\$74,716		\$0	\$0	\$179,764
2017	Fidelity Global	2,037	1,084	\$126,378	\$74,191,163	\$4,783,000	\$1,594,000	\$10,365,140
2017	General Electric	277	1,405	\$87,965	\$196,766,277	\$349,500	\$116,500	\$1,268,072
2017	GF Linamar LLC	-	-	\$0	\$0	\$0	\$0	\$0
2017	Gildan Yarns, LLC I	170	1,301	\$38,459	\$64,818,305	\$156,428	\$27,605	\$287,907
2017	Gildan Yarns, LLC II	604	867	\$32,434	\$279,241,799	\$291,550	\$51,450	\$765,349
2017	Hamilton	344	84	\$225,762		\$1,325,828	\$441,942	\$3,740,560
2017	HCL America Inc. I	470	845	\$78,291	\$3,104,222	\$654,000	\$218,000	\$1,779,405
2017	HCL America Inc. II	484	831	\$89,741	\$0	\$0	\$0	\$2,076,953
2017	Herbalife	493	259	\$55,555	\$143,741,106	\$523,500	\$174,500	\$1,280,450
2017	Herbalife	258	494	\$67,224		\$193,757	\$64,586	\$723,483
2017	Honda Aircraft	321	738	\$115,993	\$114,303,338	\$660,000	\$220,000	\$1,918,786
2017	Husqvarna	169	297	\$137,944	\$7,681,155	\$294,750	\$98,250	\$1,289,898
2017	InVue Security	60	88	\$112,141		\$0		\$268,628
2017	Ipreo US LLC I	323	2	\$91,880		\$453,000	\$151,000	\$1,232,125
2017	IQVIA RDS Inc. (fka	1,000	1,557	\$121,750	\$55,779,067	\$2,206,000	\$735,000	\$7,544,994
2017	KSM Castings USA	152	-	\$51,047	\$50,692,628	\$202,820	\$0	\$320,923
2017	Leviton	158	531	\$44,393	\$8,935,398	\$144,000	\$0	\$295,394
2017	Linamar Forgings	23	145	\$71,868	\$0	\$0	\$0	\$79,797
2017	Loparex LLC	121	111	\$87,050	\$12,014,582	\$220,070	\$42,090	\$484,114
2017	Merck Sharp &	259	621	\$127,338	\$314,156,557	\$381,000	\$126,999	\$1,758,336
2017	Metal Works Mfg.	82	66	\$51,726		\$112,936	\$19,930	\$191,171



Term Year	Company Name	Total Certified Jobs	Total Certified Jobs Retained	Reported Average Wage	Reported Investment	Annual Disbursement to Company	Annual Disbursement to Utility Account	Eligible Withholdings
2017	MetLife Group, Inc.	2,183	143	\$108,766	\$141,134,114	\$6,698,331	\$2,232,777	\$13,278,687
2017	MOM Brands	219	-	\$60,957	\$130,927,523	\$124,500	\$41,500	\$563,802
2017	NetApp, Inc. II	589	709	\$144,071	\$64,066,448	\$477,000	\$159,000	\$4,163,235
2017	Novo Nordisk	179	855	\$95,830	\$150,714,160	\$89,250	\$29,750	\$831,111
2017	Owens Corning	100	79	\$114,379	\$132,189,238	\$0	\$0	\$442,622
2017	Pittsburgh Glass	244	85	\$47,979	\$77,346,832	\$240,000	\$0	\$520,348
2017	Plastek Industries,	233	35	\$30,698	\$22,783,678	\$170,524	\$0	\$263,023
2017	Premier Healthcare	310	774	\$168,344	\$77,939,264	\$584,250	\$194,750	\$2,502,076
2017	Premier Research	120	113	\$101,199		\$103,500	\$34,500	\$489,788
2017	PrescientCo Inc.	57	15	\$34,390	\$14,775,746	\$0	\$0	\$39,556
2017	Rack Room Shoes,	88	160	\$86,669	\$20,566,094	\$101,570	\$33,856	\$338,564
2017	Ralph Lauren	-	1,294	\$0	\$104,708,793	\$0	\$0	\$0
2017	RBUS, Inc. I	437	198	\$48,724		\$162,274	\$54,091	\$715,203
2017	RBUS, Inc. II	-	635	\$0		\$0	\$0	\$0
2017	RC Creations, LLC	162	-	\$31,938	\$35,619,639	\$81,782	\$27,261	\$175,876
2017	Red Hat, Inc. I	378	1,611	\$122,866	\$59,082,271	\$645,000	\$215,000	\$2,228,407
2017	Red Hat, Inc. II	821	1,168	\$144,235	\$8,017,642	\$500,250	\$166,750	\$5,635,777
2017	Relias LLC (fka Relias	130	313	\$187,435		\$157,190	\$52,396	\$572,393
2017	RELX INC. fka Reed	336	325	\$117,539		\$1,065,750	\$355,250	\$2,199,085
2017	Royal Appliance	204	-	\$114,618		\$287,667	\$95,889	\$1,099,059
2017	S. & D. Coffee, Inc.	253	641	\$40,090	\$53,306,962	\$178,500	\$59,500	\$351,286
2017	Seqirus Inc. I (fka	336	163	\$92,435	\$581,125,642	\$571,000	\$190,000	\$1,519,484
2017	Seqirus Inc. II (fka	95	404	\$95,711	\$34,032,647	\$214,489	\$71,496	\$455,126
2017	Sheetz Distribution	255	-	\$36,511	\$29,890,213	\$155,550	\$27,450	\$346,930
2017	Sid Tool Co., Inc.	402	103	\$93,493	\$39,278,581	\$793,360	\$264,453	\$1,774,151
2017	Sturm, Ruger &	294	-	\$48,531	\$28,623,693	\$384,108	\$0	\$679,111



Term Year	Company Name	Total Certified Jobs	Total Certified Jobs Retained	Reported Average Wage	Reported Investment	Annual Disbursement to Company	Annual Disbursement to Utility Account	Eligible Withholdings
2017	Trilliant Networks	30	14	\$111,378		\$10,387	\$3,462	\$72,128
2017	XPO Logistics, Inc. I	201	70	\$92,382		\$332,250	\$110,750	\$951,644
	Total	31,789	49,612	\$8,319,752	\$5,107,525,138	\$53,195,197	\$16,965,392	\$157,946,676

Note: Some companies showing zero dollars of investment may not have been required to submit investment totals at the time of this report. Investment is only required to be reported to the Department of Commerce one time, and is typically done after the company has completed making initial investments in a project. Often this requirement comes at the end of a company's base period/job creation period. Some companies are not required to submit investment figures if projected investment is low. Retention shown as zero may represent a company that was new to North Carolina and did not have current operations at the time the grant was awarded.

## Attachment D: Withdrawn / Terminated Grants (through December 31, 2018)

Company Name	Status	Date Withdrawn/Terminated
Superior Essex Communications, LP	Withdrawn	08/01/2005
Andrew Corporation	Withdrawn	05/01/2006
Smiths Aerospace Components, Inc.	Withdrawn	01/01/2007
Lenovo (United States) Inc.	Terminated	11/15/2007
SmithKline Beecham Corporation D/B/A GlaxoSmithKline	Terminated	01/23/2008
Qimonda North America Corp.	Terminated	03/13/2008
Skybus Airlines, Inc.	Terminated	04/10/2008
Reliance Industries USA, Inc.	Withdrawn	09/01/2008
Chris-Craft Corporation	Terminated	12/04/2008
Google Inc.	Withdrawn	12/04/2008
Brunswick Corporation	Terminated	04/28/2009
Harris Stratex Networks Operating Corporation	Terminated	06/20/2009
Hewitt Associates, LLC	Terminated	12/29/2009



Company Name	Status	Date Withdrawn/Terminated
Dell Products LP	Terminated	02/25/2010
Fountain Power Boats, Inc.	Terminated	02/25/2010
ITG Automotive Safety Textiles, LLC	Terminated	02/25/2010
Volvo Construction Equipment, NA	Terminated	02/25/2010
BSH Home Appliances Corporation I	Terminated	03/18/2010
Force Protection Industries, Inc.	Terminated	03/31/2010
General Dynamics Armament and Technical Products, Inc.	Terminated	03/31/2010
Headway Corporate Resources, Inc.	Terminated	03/31/2010
RF MICRO DEVICES, INC. II	Terminated	03/31/2010
IBM Lender Business Process Services, Inc.	Terminated	04/08/2010
General Electric Company II	Terminated	05/13/2010
MeadWestvaco Corporation	Terminated	05/13/2010
PGT Industries, Inc.	Terminated	05/13/2010
PRC Industries, Inc.	Terminated	05/13/2010
ZF Lemforder Corporation	Terminated	06/10/2010
Lotus Engineering Inc.	Terminated	06/14/2010
Citicorp Credit Services, Inc.	Terminated	08/12/2010
Novo Nordisk Pharmaceutical Industries, Inc. I	Terminated	08/12/2010
Goodrich Corporation	Terminated	10/14/2010
Indian Motorcycle Company	Terminated	10/14/2010
Maverick Boat Company, Inc.	Terminated	11/10/2010
RF Micro Devices, Inc.	Terminated	12/09/2010
Carolina Classifieds.Com LLC	Terminated	01/13/2011
DRS Technical Services, Inc.	Terminated	03/10/2011
INC Research, Inc.	Terminated	03/10/2011
Sysco Food Services of Raleigh, LLC	Terminated	03/10/2011
Tessera NA Inc	Terminated	03/10/2011
LS Tractor USA, LLC	Terminated	03/23/2011
Unilin Flooring NC, LLC	Terminated	06/09/2011



Company Name	Status	Date Withdrawn/Terminated
GETRAG Corporation	Terminated	10/16/2011
Mack Trucks, Inc.	Terminated	01/12/2012
Maersk Inc.	Terminated	01/12/2012
Newell Rubbermaid Inc.	Terminated	01/27/2012
GE-Hitachi Nuclear Energy Americas LLC	Terminated	02/01/2012
Merchants Distributors, Inc	Terminated	02/28/2012
Toshiba America Nuclear Energy Corporation	Terminated	03/23/2012
Becton Dickinson and Company	Terminated	09/05/2012
PCB Piezotronics of North Carolina, Inc.	Terminated	09/05/2012
Sutter Street Manufacturing, Inc.	Terminated	09/20/2012
Grifols Therapeutics Inc. (f/k/a Talecris Biotherapeutics, Inc)	Terminated	12/06/2012
Arneg LLC	Terminated	02/14/2013
R.H. Donnelley, Inc. (d/b/a Dex One Corp)	Terminated	02/14/2013
Stiefel Research Institute, Inc.	Terminated	02/14/2013
Seterus, Inc.n (fka IBM LBPS)	Terminated	03/12/2013
Siemens Medical Solutions USA, Inc.	Terminated	03/26/2013
Compass Group USA, Inc.	Terminated	04/09/2013
Avaya, Inc.	Terminated	10/08/2013
Turbomeca Manufacturing, Inc.	Terminated	10/08/2013
Electrolux Home Products, Inc. II	Terminated	12/02/2013
AAR Manufacturing, Inc.	Terminated	12/10/2013
TransTech Pharma, Inc.	Terminated	12/10/2013
Mitsubishi Nuclear Energy Systems, Inc.	Terminated	03/11/2014
Stone & Webster Services, LLC	Terminated	03/11/2014
Sypris Technologies, Inc.	Terminated	03/11/2014
Brunswick Corporation (Hatteras Yachts Division)	Terminated	04/08/2014
Magna Composites LLC	Terminated	05/27/2014
Allscripts Healthcare, LLC	Terminated	12/09/2014
Superior Essex Energy LLC	Terminated	12/19/2014



Company Name	Status	Date Withdrawn/Terminated
Semprius, Inc.	Terminated	01/13/2015
Sequenom Center for Molecular Medicine, LLC	Terminated	01/13/2015
Denver Global Products, Inc.	Terminated	04/14/2015
Spirit AeroSystems North Carolina, Inc.	Terminated	04/14/2015
Zenta Mortgage Services, LLC	Terminated	04/14/2015
AREVA INC.	Terminated	05/12/2015
Hospira, Inc.	Terminated	06/23/2015
ABB Inc.	Terminated	09/08/2015
Infinisource, Inc.	Terminated	10/13/2015
SPX Corporation	Terminated	10/13/2015
American Roller Bearing Company of North Carolina	Terminated	11/10/2015
Spectra Group Inc.	Terminated	12/17/2015
Target Corporation	Terminated	12/17/2015
Chiquita Brands International, Inc.	Terminated	01/12/2016
Electrolux Home Products, Inc. III	Terminated	02/09/2016
ASCO Power Technologies, L.P.	Terminated	03/08/2016
Celgard, LLC II	Terminated	03/08/2016
Syngenta Crop Protection, LLC	Terminated	03/08/2016
Castle Branch, Inc.	Terminated	03/22/2016
Capgemini America, Inc.	Terminated	04/12/2016
PayPal, Inc.	Withdrawn	05/17/2016
Dollar Express Stores LLC	Withdrawn	05/24/2016
Eaton Corporation	Terminated	05/24/2016
Valley Fine Foods Company, Inc.	Terminated	06/28/2016
Caterpillar Inc. (Bee)	Terminated	11/22/2016
Deere-Hitachi Construction Machinery Corporation	Terminated	12/20/2016
LORD Corporation	Terminated	03/14/2017
NetApp, Inc. III	Terminated	04/18/2017
Patheon Manufacturing Services LLC	Terminated	04/18/2017



Company Name	Status	Date Withdrawn/Terminated
Siemens Energy, Inc. (Smart Grid)	Terminated	04/18/2017
Caterpillar Inc. (Camo)	Terminated	04/25/2017
Schletter Inc.	Terminated	05/09/2017
Celgard, LLC I	Terminated	06/13/2017
Alevo Manufacturing, Inc.	Withdrawn	09/05/2017
Fidelity Global Brokerage Group, Inc. II	Terminated	11/10/2017
Ashley Furniture Industries, Inc. II	Terminated	11/14/2017
Interactive Purecloud, Inc.	Terminated	11/21/2017
ASMO Greenville of North Carolina, Inc.	Terminated	12/08/2017
Argos Therapeutics, Inc.	Terminated	01/09/2018
CTL Packaging USA, Inc.	Terminated	01/09/2018
Ideal Fastener Corporation	Terminated	01/23/2018
Klausner Lumber Two LLC	Terminated	02/13/2018
Linamar North Carolina, Inc. I	Terminated	03/13/2018
Linamar North Carolina, Inc. II	Terminated	03/13/2018
TIMCO Aerosystems, LLC	Terminated	03/13/2018
XPO Logistics, Inc. II	Terminated	03/27/2018
Albemarle Corporation II	Withdrawn	08/01/2018
Peds Legwear (USA) Inc.	Terminated	09/25/2018
BSH Home Appliances Corporation II	Terminated	10/09/2018
ABC Phones of North Carolina, Inc. (D/B/A A Wireless)	Terminated	10/23/2018
Inmar, Inc.	Terminated	01/08/2019
Innovative Emergency Management, Inc.	Terminated	01/08/2019
Ralph Lauren Corporation II	Terminated	01/08/2019